

Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Heath

Single-Family Properties

| Key Metrics | July | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2016 | 2017 | + / - | 2016 | 2017 | + / - |
| Pending Sales | 0 | 1 | -- | 6 | 8 | + 33.3% |
| Closed Sales | 1 | 2 | + 100.0% | 8 | 7 | - 12.5% |
| Median Sales Price* | \$115,000 | \$129,000 | + 12.2% | \$127,500 | \$166,000 | + 30.2% |
| Inventory of Homes for Sale | 15 | 9 | - 40.0% | -- | -- | -- |
| Months Supply of Inventory | 9.0 | 7.2 | - 20.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 156 | 349 | + 123.7% | 261 | 306 | + 17.2% |
| Percent of Original List Price Received* | 88.5% | 83.8% | - 5.3% | 84.4% | 86.2% | + 2.1% |
| New Listings | 4 | 2 | - 50.0% | 13 | 10 | - 23.1% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

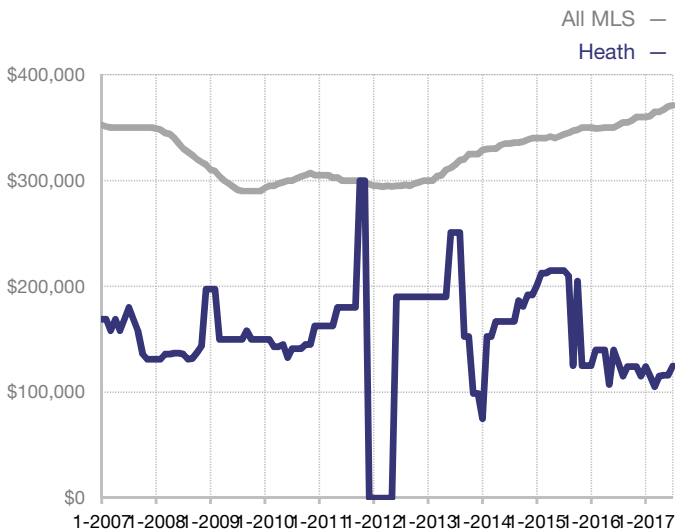
Condominium Properties

| Key Metrics | July | | | Year to Date | | |
|--|------|------------|-------|--------------|------------|-------|
| | 2016 | 2017 | + / - | 2016 | 2017 | + / - |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

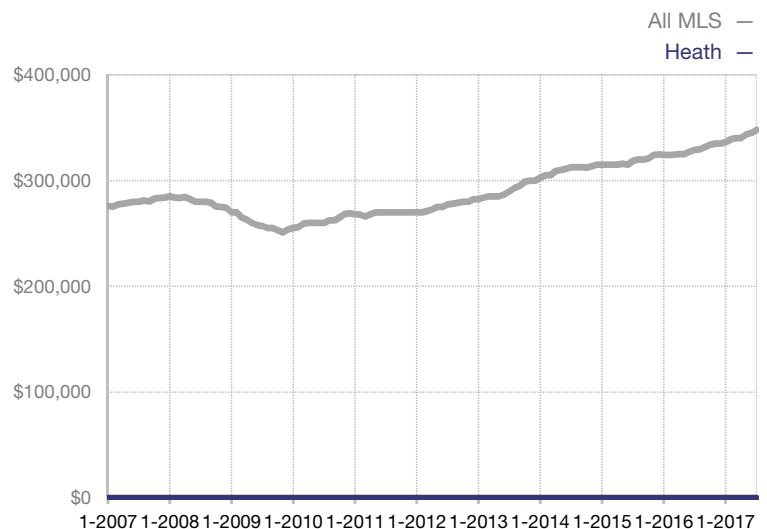
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

