

Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Ashburnham

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	10	14	+ 40.0%	82	84	+ 2.4%
Closed Sales	14	13	- 7.1%	83	77	- 7.2%
Median Sales Price*	\$227,500	\$215,000	- 5.5%	\$213,450	\$233,900	+ 9.6%
Inventory of Homes for Sale	34	24	- 29.4%	--	--	--
Months Supply of Inventory	3.4	2.6	- 23.5%	--	--	--
Cumulative Days on Market Until Sale	53	117	+ 120.8%	112	75	- 33.0%
Percent of Original List Price Received*	98.6%	99.3%	+ 0.7%	95.7%	97.1%	+ 1.5%
New Listings	12	18	+ 50.0%	104	93	- 10.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

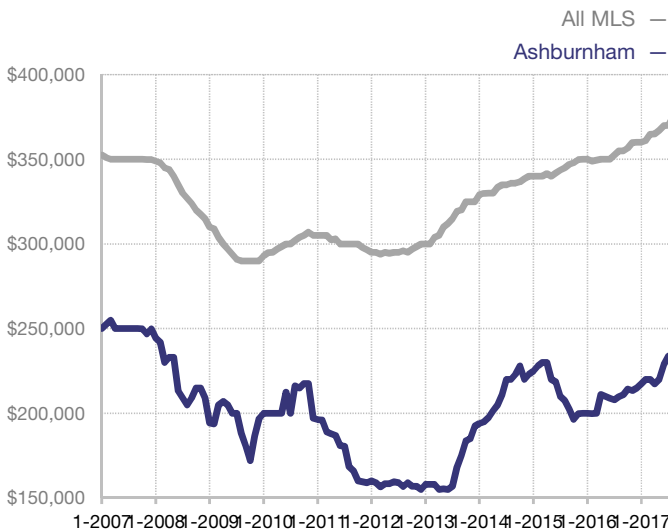
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	2	--	4	6	+ 50.0%
Closed Sales	1	3	+ 200.0%	5	5	0.0%
Median Sales Price*	\$205,900	\$248,000	+ 20.4%	\$199,800	\$223,900	+ 12.1%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	3.5	2.4	- 31.4%	--	--	--
Cumulative Days on Market Until Sale	150	186	+ 24.0%	113	164	+ 45.1%
Percent of Original List Price Received*	100.0%	105.6%	+ 5.6%	100.7%	105.7%	+ 5.0%
New Listings	0	1	--	7	10	+ 42.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

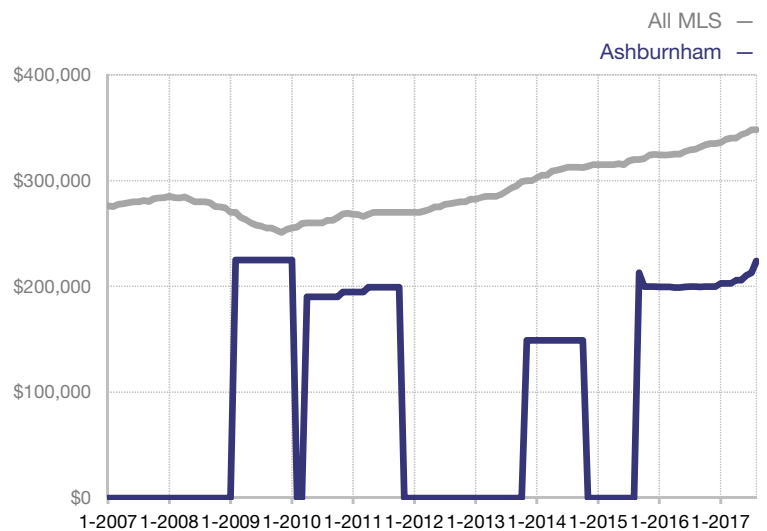
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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