

Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Blackstone

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	16	7	- 56.3%	67	81	+ 20.9%
Closed Sales	9	14	+ 55.6%	57	75	+ 31.6%
Median Sales Price*	\$318,000	\$294,400	- 7.4%	\$259,000	\$291,850	+ 12.7%
Inventory of Homes for Sale	39	16	- 59.0%	--	--	--
Months Supply of Inventory	5.4	1.6	- 70.4%	--	--	--
Cumulative Days on Market Until Sale	44	87	+ 97.7%	81	70	- 13.6%
Percent of Original List Price Received*	98.6%	98.4%	- 0.2%	96.9%	97.1%	+ 0.2%
New Listings	19	10	- 47.4%	111	93	- 16.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

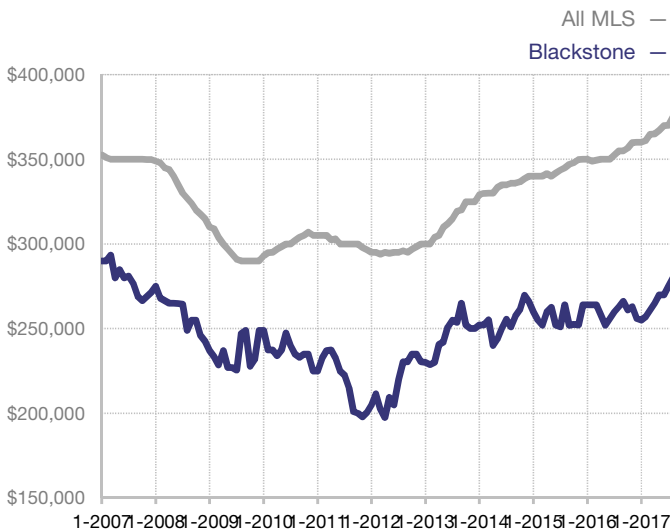
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	4	+ 33.3%	12	9	- 25.0%
Closed Sales	1	0	- 100.0%	11	4	- 63.6%
Median Sales Price*	\$280,000	\$0	- 100.0%	\$155,000	\$171,950	+ 10.9%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	54	0	- 100.0%	108	99	- 8.3%
Percent of Original List Price Received*	96.6%	0.0%	- 100.0%	94.7%	98.0%	+ 3.5%
New Listings	1	5	+ 400.0%	10	11	+ 10.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

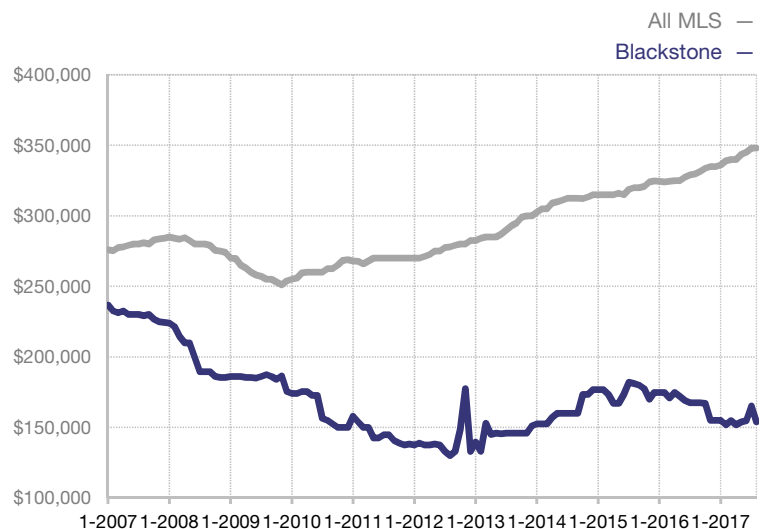
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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