

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Brookline

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	22	16	- 27.3%	146	121	- 17.1%
Closed Sales	14	12	- 14.3%	130	113	- 13.1%
Median Sales Price*	\$1,625,000	\$1,852,363	+ 14.0%	\$1,711,750	\$1,925,000	+ 12.5%
Inventory of Homes for Sale	36	41	+ 13.9%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--
Cumulative Days on Market Until Sale	70	110	+ 57.1%	66	63	- 4.5%
Percent of Original List Price Received*	94.8%	95.5%	+ 0.7%	96.3%	97.3%	+ 1.0%
New Listings	29	27	- 6.9%	184	172	- 6.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

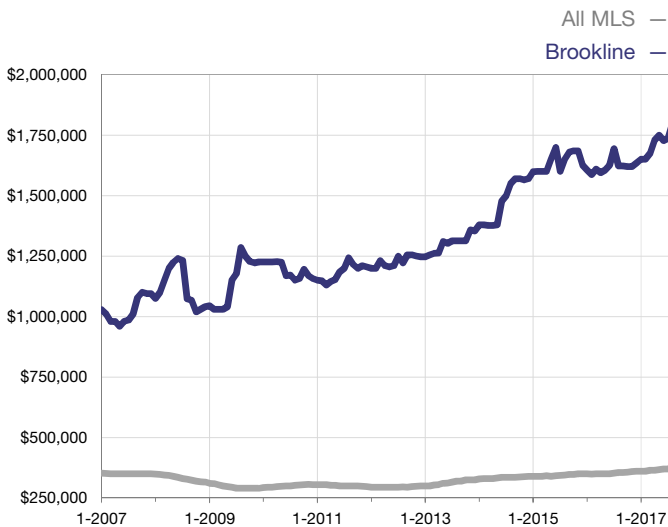
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	42	43	+ 2.4%	416	407	- 2.2%
Closed Sales	32	31	- 3.1%	388	385	- 0.8%
Median Sales Price*	\$851,250	\$801,000	- 5.9%	\$775,000	\$801,000	+ 3.4%
Inventory of Homes for Sale	70	64	- 8.6%	--	--	--
Months Supply of Inventory	1.7	1.5	- 11.8%	--	--	--
Cumulative Days on Market Until Sale	31	35	+ 12.9%	34	27	- 20.6%
Percent of Original List Price Received*	100.3%	99.8%	- 0.5%	102.2%	102.2%	0.0%
New Listings	72	67	- 6.9%	530	501	- 5.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

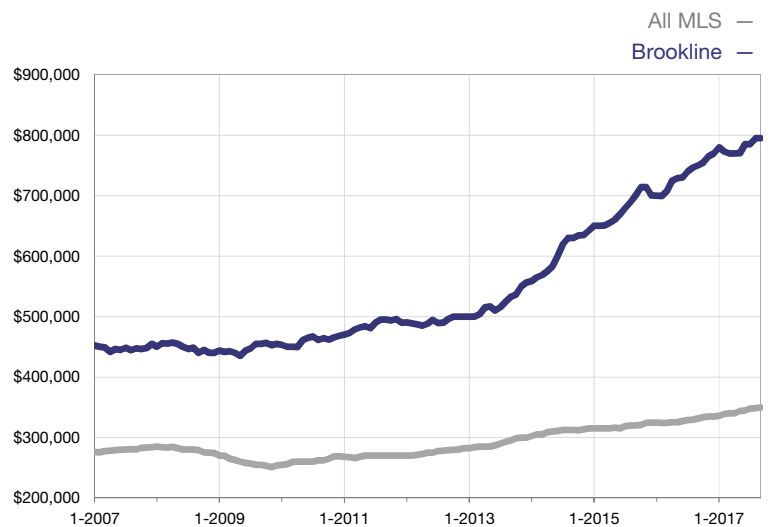
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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