

# Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Shirley

### Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	6	- 25.0%	62	60	- 3.2%
Closed Sales	6	12	+ 100.0%	51	58	+ 13.7%
Median Sales Price*	\$307,450	<b>\$402,500</b>	+ 30.9%	\$327,000	<b>\$383,700</b>	+ 17.3%
Inventory of Homes for Sale	22	17	- 22.7%	--	--	--
Months Supply of Inventory	3.9	2.3	- 41.0%	--	--	--
Cumulative Days on Market Until Sale	96	91	- 5.2%	110	88	- 20.0%
Percent of Original List Price Received*	97.6%	<b>93.0%</b>	- 4.7%	96.7%	<b>97.1%</b>	+ 0.4%
New Listings	11	14	+ 27.3%	79	81	+ 2.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

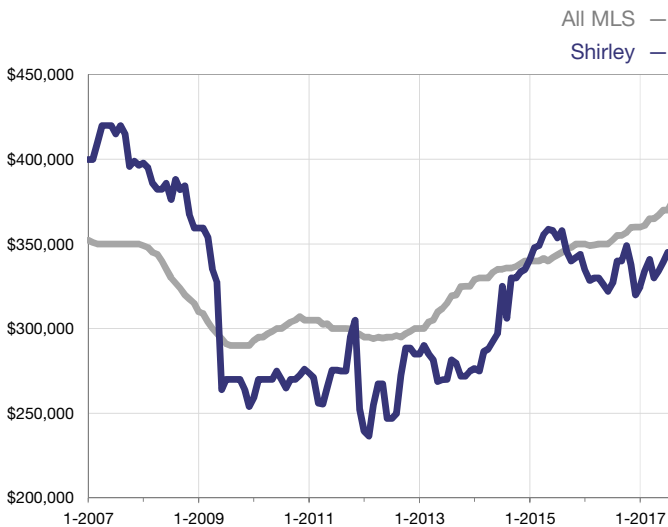
### Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	0	- 100.0%	12	5	- 58.3%
Closed Sales	3	0	- 100.0%	9	7	- 22.2%
Median Sales Price*	\$238,000	<b>\$0</b>	- 100.0%	\$200,000	<b>\$137,950</b>	- 31.0%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	2.5	1.1	- 56.0%	--	--	--
Cumulative Days on Market Until Sale	57	0	- 100.0%	116	118	+ 1.7%
Percent of Original List Price Received*	100.1%	<b>0.0%</b>	- 100.0%	99.6%	<b>94.1%</b>	- 5.5%
New Listings	2	1	- 50.0%	15	9	- 40.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

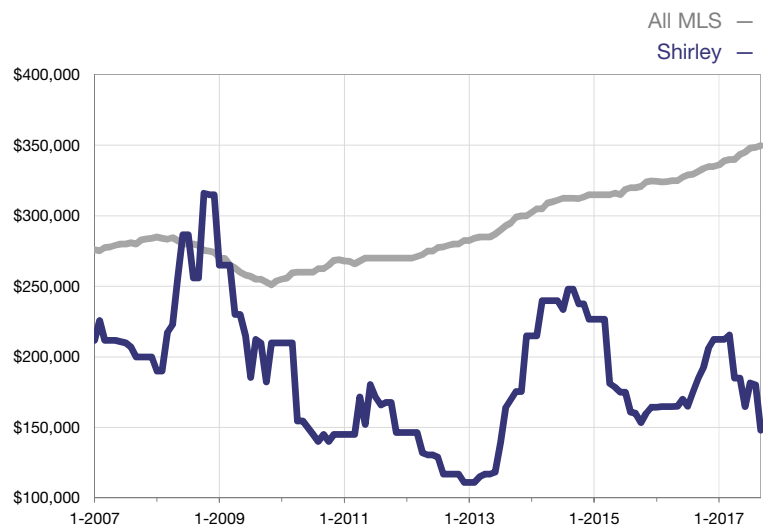
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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