

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Montague

Single-Family Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	6	9	+ 50.0%	60	60	0.0%
Closed Sales	3	3	0.0%	50	52	+ 4.0%
Median Sales Price*	\$166,000	\$140,000	- 15.7%	\$171,875	\$180,550	+ 5.0%
Inventory of Homes for Sale	30	12	- 60.0%	--	--	--
Months Supply of Inventory	5.4	2.1	- 61.1%	--	--	--
Cumulative Days on Market Until Sale	46	94	+ 104.3%	119	103	- 13.4%
Percent of Original List Price Received*	98.9%	87.1%	- 11.9%	93.7%	95.5%	+ 1.9%
New Listings	5	7	+ 40.0%	82	67	- 18.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

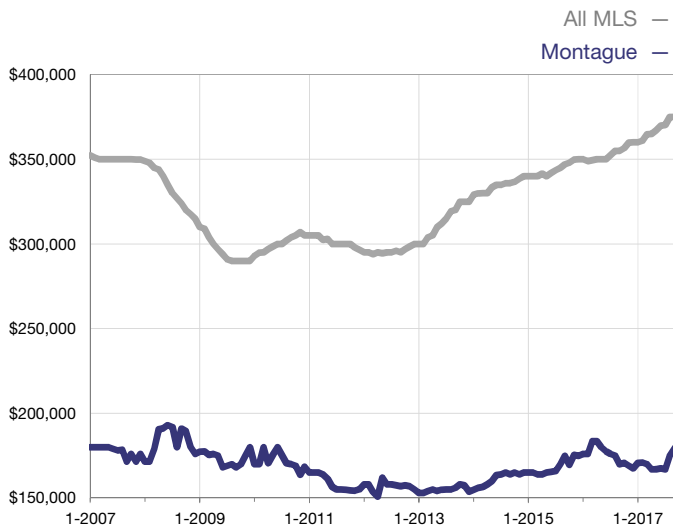
Condominium Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	0	- 100.0%	5	0	- 100.0%
Closed Sales	0	0	--	6	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$111,000	\$0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	226	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	86.6%	0.0%	- 100.0%
New Listings	0	0	--	2	0	- 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

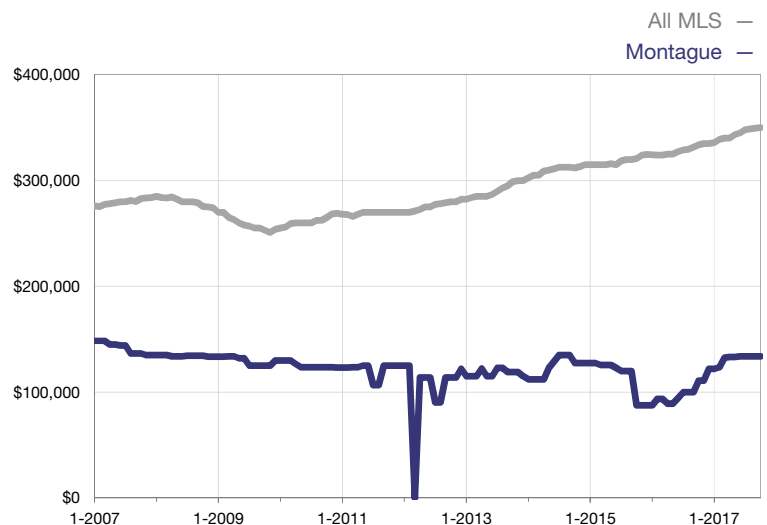
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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