

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

West Brookfield

Single-Family Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	2	0.0%	41	32	- 22.0%
Closed Sales	4	6	+ 50.0%	41	32	- 22.0%
Median Sales Price*	\$230,000	\$186,000	- 19.1%	\$222,500	\$225,000	+ 1.1%
Inventory of Homes for Sale	28	16	- 42.9%	--	--	--
Months Supply of Inventory	6.0	5.2	- 13.3%	--	--	--
Cumulative Days on Market Until Sale	80	172	+ 115.0%	173	119	- 31.2%
Percent of Original List Price Received*	93.2%	82.6%	- 11.4%	91.4%	92.6%	+ 1.3%
New Listings	7	7	0.0%	67	41	- 38.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

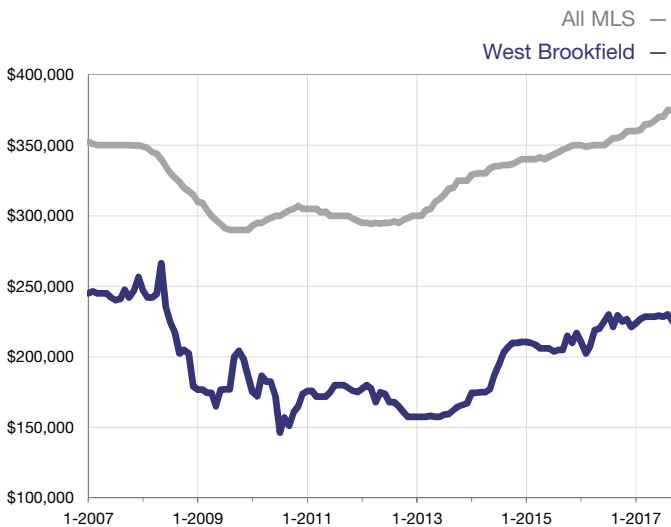
Condominium Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

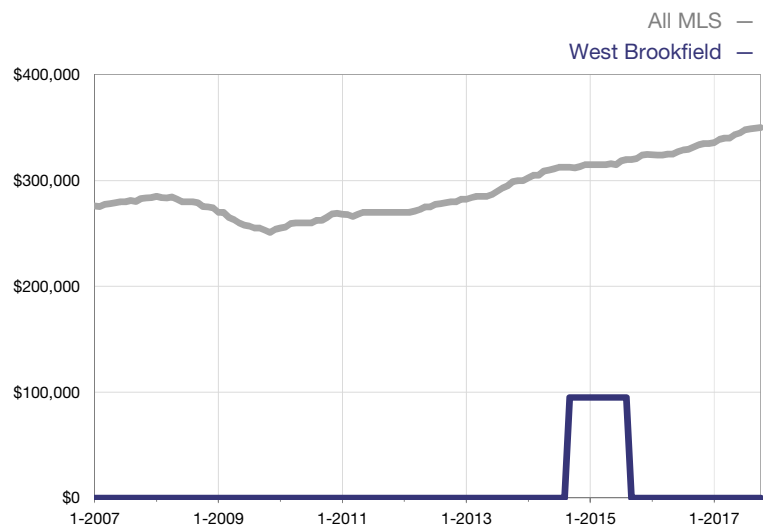
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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