

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Harwich

Single-Family Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	29	17	- 41.4%	243	238	- 2.1%
Closed Sales	27	19	- 29.6%	229	216	- 5.7%
Median Sales Price*	\$340,000	\$447,500	+ 31.6%	\$370,000	\$408,750	+ 10.5%
Inventory of Homes for Sale	113	79	- 30.1%	--	--	--
Months Supply of Inventory	5.4	3.9	- 27.8%	--	--	--
Cumulative Days on Market Until Sale	154	101	- 34.4%	141	89	- 36.9%
Percent of Original List Price Received*	89.8%	92.6%	+ 3.1%	92.9%	94.8%	+ 2.0%
New Listings	20	19	- 5.0%	319	302	- 5.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	2	- 33.3%	15	16	+ 6.7%
Closed Sales	0	2	--	13	18	+ 38.5%
Median Sales Price*	\$0	\$190,000	--	\$250,000	\$253,500	+ 1.4%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	4.8	5.5	+ 14.6%	--	--	--
Cumulative Days on Market Until Sale	0	91	--	189	171	- 9.5%
Percent of Original List Price Received*	0.0%	83.8%	--	92.7%	90.5%	- 2.4%
New Listings	3	1	- 66.7%	18	25	+ 38.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

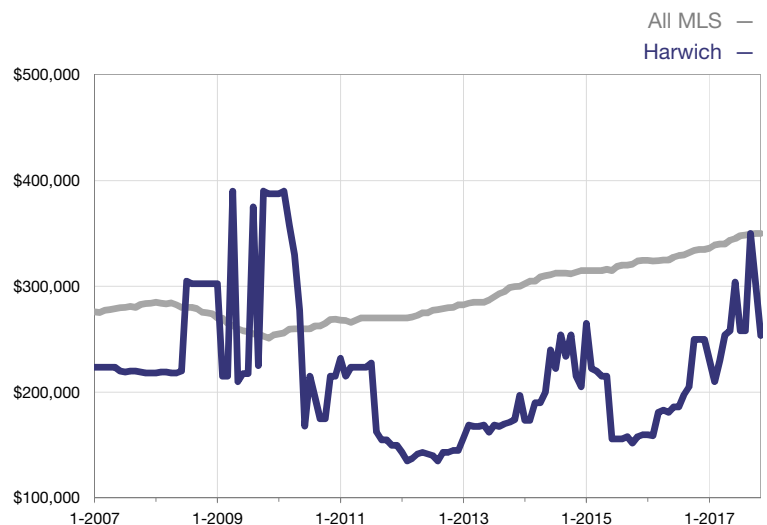
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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