

# Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Sandwich

### Single-Family Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	13	26	+ 100.0%	276	263	- 4.7%
Closed Sales	14	20	+ 42.9%	282	242	- 14.2%
Median Sales Price*	\$365,000	<b>\$360,000</b>	- 1.4%	\$350,000	<b>\$364,950</b>	+ 4.3%
Inventory of Homes for Sale	164	149	- 9.1%	--	--	--
Months Supply of Inventory	6.4	6.9	+ 7.8%	--	--	--
Cumulative Days on Market Until Sale	113	89	- 21.2%	140	92	- 34.3%
Percent of Original List Price Received*	94.0%	93.4%	- 0.6%	94.5%	96.2%	+ 1.8%
New Listings	14	32	+ 128.6%	423	445	+ 5.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Condominium Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	3	--	16	19	+ 18.8%
Closed Sales	0	4	--	16	17	+ 6.3%
Median Sales Price*	\$0	<b>\$304,500</b>	--	\$185,000	<b>\$235,000</b>	+ 27.0%
Inventory of Homes for Sale	13	3	- 76.9%	--	--	--
Months Supply of Inventory	6.9	1.4	- 79.7%	--	--	--
Cumulative Days on Market Until Sale	0	174	--	182	113	- 37.9%
Percent of Original List Price Received*	0.0%	98.9%	--	96.7%	97.3%	+ 0.6%
New Listings	2	2	0.0%	24	21	- 12.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

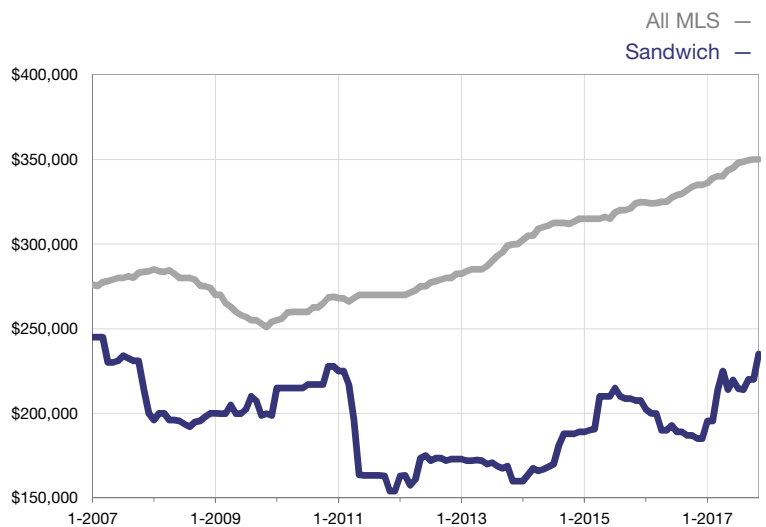
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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