

# Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Holyoke

### Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	21	+ 61.5%	135	129	- 4.4%
Closed Sales	25	19	- 24.0%	109	117	+ 7.3%
Median Sales Price*	\$185,000	<b>\$217,000</b>	+ 17.3%	\$186,000	<b>\$205,000</b>	+ 10.2%
Inventory of Homes for Sale	60	37	- 38.3%	--	--	--
Months Supply of Inventory	3.6	2.0	- 44.4%	--	--	--
Cumulative Days on Market Until Sale	93	37	- 60.2%	77	62	- 19.5%
Percent of Original List Price Received*	95.0%	<b>97.2%</b>	+ 2.3%	95.1%	<b>96.6%</b>	+ 1.6%
New Listings	26	20	- 23.1%	179	161	- 10.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

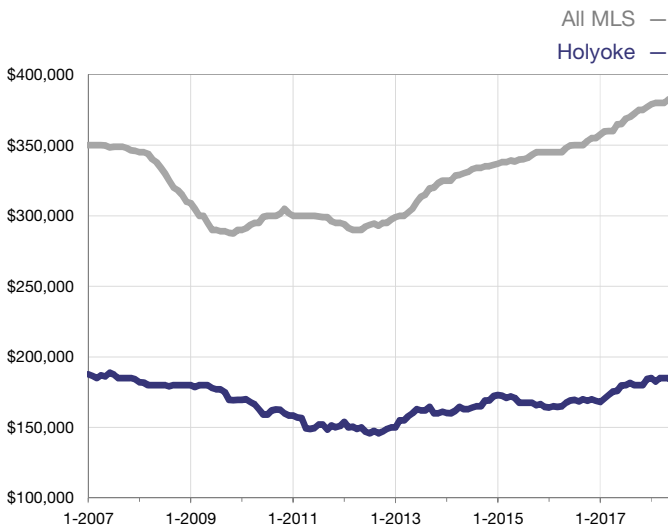
### Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	3	--	11	14	+ 27.3%
Closed Sales	1	3	+ 200.0%	12	14	+ 16.7%
Median Sales Price*	\$290,000	<b>\$78,000</b>	- 73.1%	\$79,500	<b>\$79,900</b>	+ 0.5%
Inventory of Homes for Sale	16	4	- 75.0%	--	--	--
Months Supply of Inventory	5.8	1.7	- 70.7%	--	--	--
Cumulative Days on Market Until Sale	321	215	- 33.0%	120	119	- 0.8%
Percent of Original List Price Received*	98.3%	<b>91.8%</b>	- 6.6%	94.7%	<b>96.4%</b>	+ 1.8%
New Listings	2	3	+ 50.0%	19	15	- 21.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

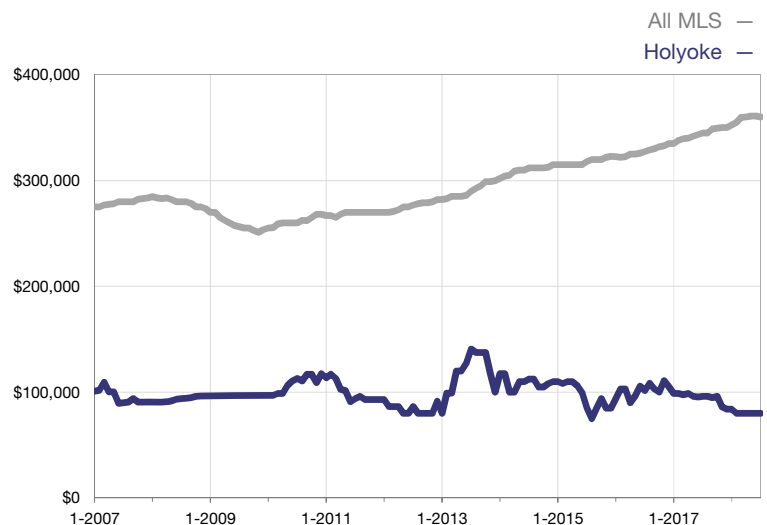
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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