

# Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## New Marlborough

### Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	1	- 66.7%	13	16	+ 23.1%
Closed Sales	4	1	- 75.0%	14	14	0.0%
Median Sales Price*	\$243,750	<b>\$59,000</b>	- 75.8%	\$256,750	<b>\$362,500</b>	+ 41.2%
Inventory of Homes for Sale	39	28	- 28.2%	--	--	--
Months Supply of Inventory	12.5	12.7	+ 1.6%	--	--	--
Cumulative Days on Market Until Sale	138	21	- 84.8%	228	176	- 22.8%
Percent of Original List Price Received*	92.2%	101.4%	+ 10.0%	90.7%	91.4%	+ 0.8%
New Listings	2	3	+ 50.0%	32	23	- 28.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

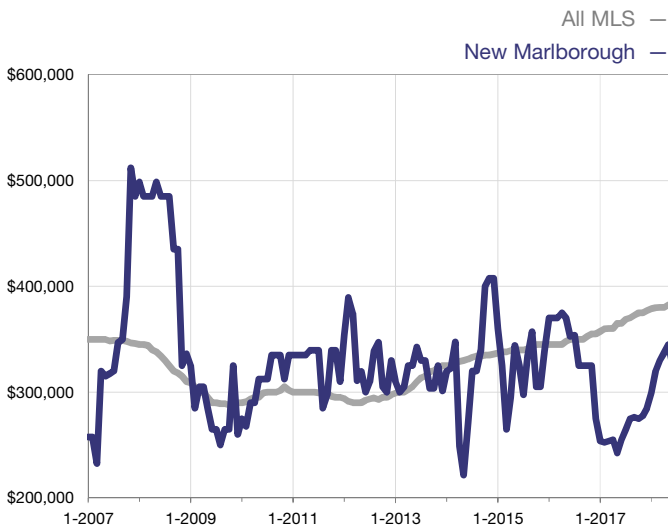
### Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

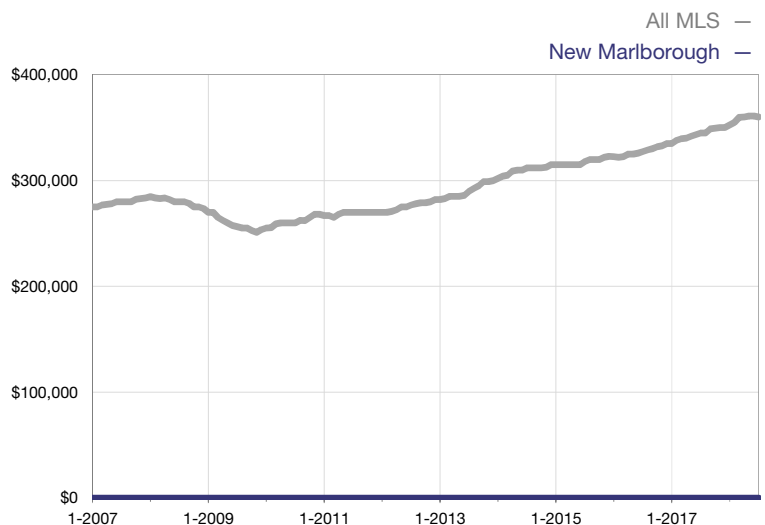
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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