

# Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hancock

### Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	1	0.0%	10	5	- 50.0%
Closed Sales	3	2	- 33.3%	9	6	- 33.3%
Median Sales Price*	\$230,500	<b>\$366,000</b>	+ 58.8%	\$230,500	<b>\$450,000</b>	+ 95.2%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	6.7	5.1	- 23.9%	--	--	--
Cumulative Days on Market Until Sale	42	194	+ 361.9%	170	175	+ 2.9%
Percent of Original List Price Received*	90.9%	87.3%	- 4.0%	90.6%	88.8%	- 2.0%
New Listings	0	1	--	9	9	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

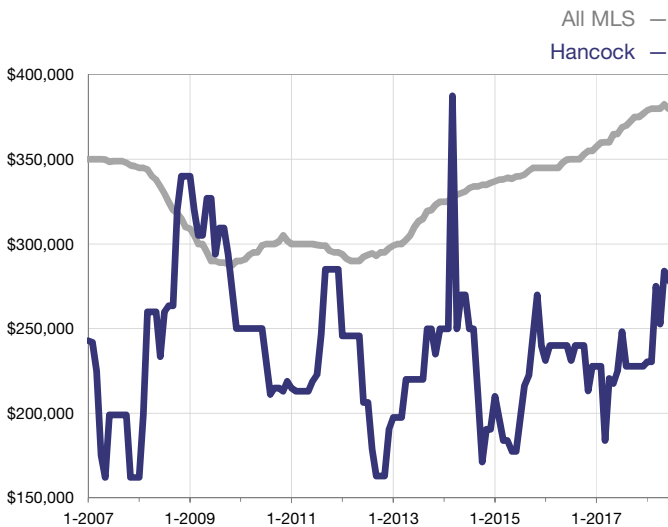
### Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	1	--	4	6	+ 50.0%
Closed Sales	0	0	--	4	5	+ 25.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$122,500	<b>\$365,000</b>	+ 198.0%
Inventory of Homes for Sale	10	20	+ 100.0%	--	--	--
Months Supply of Inventory	8.6	20.0	+ 132.6%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	264	277	+ 4.9%
Percent of Original List Price Received*	0.0%	0.0%	--	91.5%	77.3%	- 15.5%
New Listings	0	1	--	5	17	+ 240.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

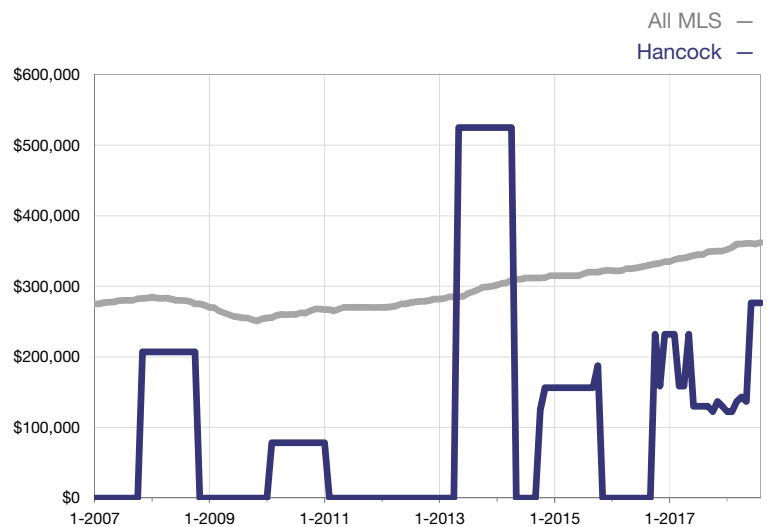
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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