

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Monterey

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	8	15	+ 87.5%
Closed Sales	0	6	--	10	18	+ 80.0%
Median Sales Price*	\$0	\$321,500	--	\$532,500	\$389,500	- 26.9%
Inventory of Homes for Sale	37	24	- 35.1%	--	--	--
Months Supply of Inventory	14.4	9.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	0	209	--	233	236	+ 1.3%
Percent of Original List Price Received*	0.0%	86.6%	--	81.1%	83.4%	+ 2.8%
New Listings	11	4	- 63.6%	38	25	- 34.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

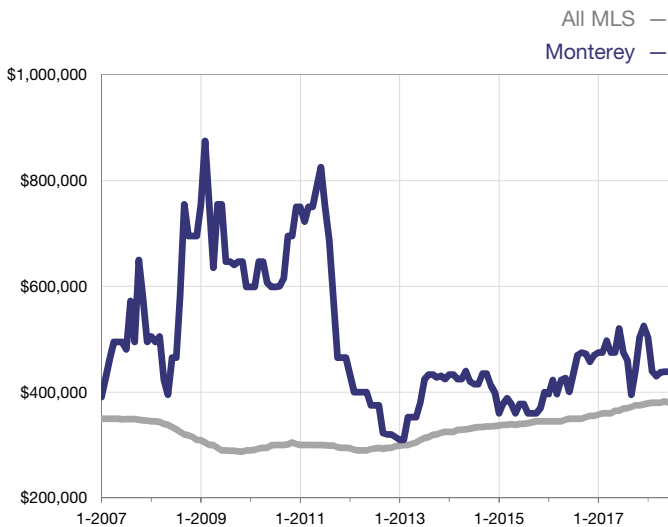
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

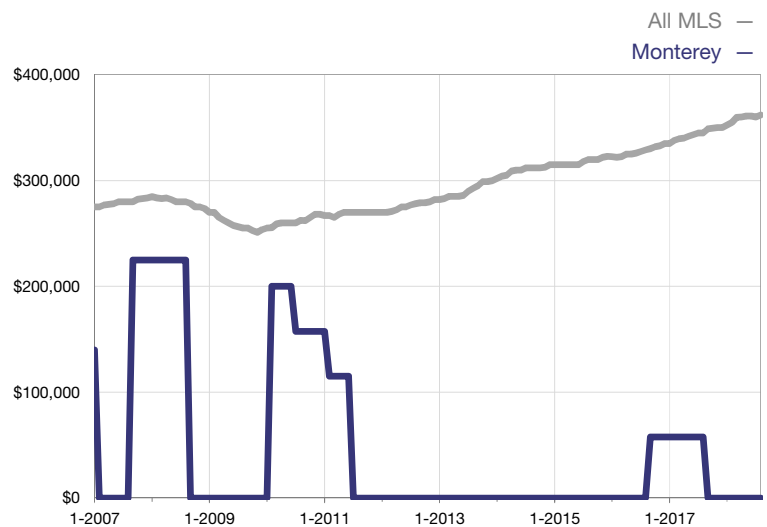
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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