

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Amesbury

Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	19	+ 90.0%	139	128	- 7.9%
Closed Sales	20	12	- 40.0%	146	114	- 21.9%
Median Sales Price*	\$433,000	\$445,500	+ 2.9%	\$366,500	\$399,500	+ 9.0%
Inventory of Homes for Sale	33	36	+ 9.1%	--	--	--
Months Supply of Inventory	2.1	2.9	+ 38.1%	--	--	--
Cumulative Days on Market Until Sale	60	43	- 28.3%	54	54	0.0%
Percent of Original List Price Received*	100.2%	98.0%	- 2.2%	98.1%	98.0%	- 0.1%
New Listings	19	30	+ 57.9%	172	172	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	13	- 7.1%	119	127	+ 6.7%
Closed Sales	11	18	+ 63.6%	100	112	+ 12.0%
Median Sales Price*	\$201,000	\$223,500	+ 11.2%	\$212,950	\$235,500	+ 10.6%
Inventory of Homes for Sale	23	18	- 21.7%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	31	48	+ 54.8%	54	46	- 14.8%
Percent of Original List Price Received*	101.8%	101.3%	- 0.5%	98.6%	98.8%	+ 0.2%
New Listings	18	12	- 33.3%	133	147	+ 10.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

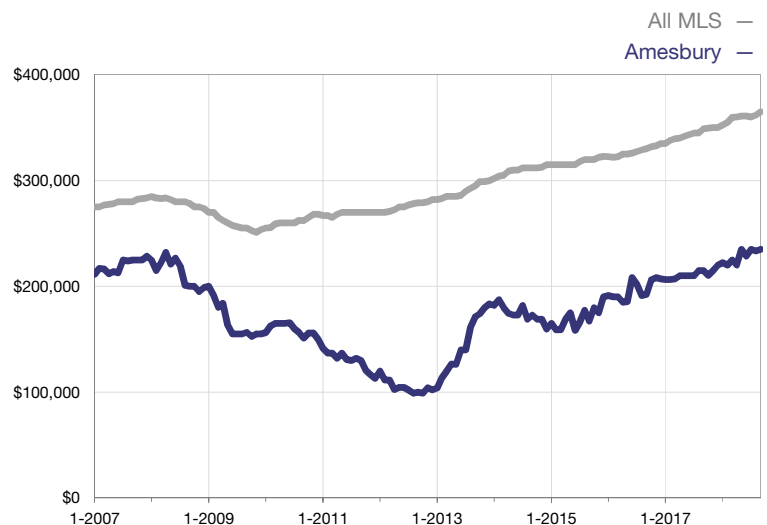
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

