

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Erving

Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	1	0.0%	11	12	+ 9.1%
Closed Sales	2	2	0.0%	8	5	- 37.5%
Median Sales Price*	\$145,000	\$152,675	+ 5.3%	\$132,500	\$174,350	+ 31.6%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	4.0	2.2	- 45.0%	--	--	--
Cumulative Days on Market Until Sale	199	36	- 81.9%	116	77	- 33.6%
Percent of Original List Price Received*	80.4%	95.8%	+ 19.2%	85.2%	93.5%	+ 9.7%
New Listings	2	3	+ 50.0%	15	14	- 6.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

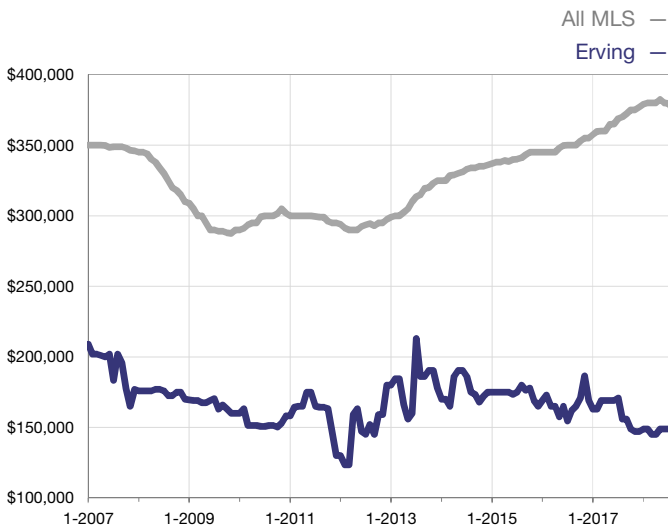
Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	1	--
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$210,000	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	223	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	95.5%	--
New Listings	1	0	- 100.0%	1	1	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

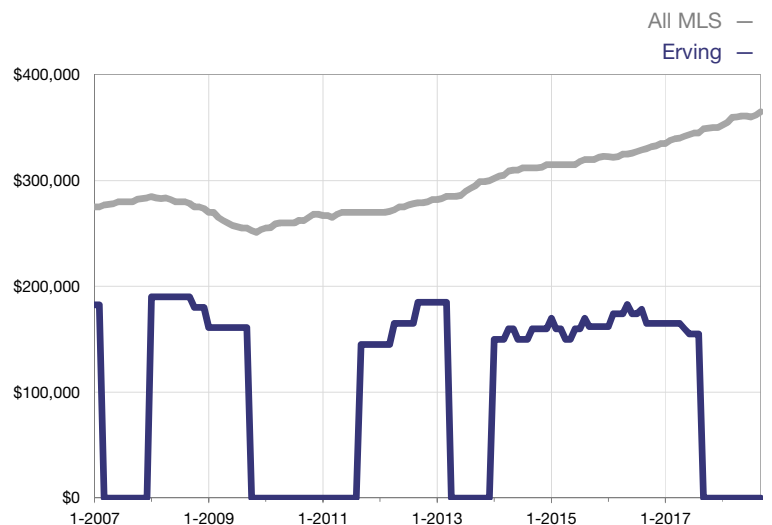
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

