

# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hopkinton

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	21	+ 110.0%	176	190	+ 8.0%
Closed Sales	17	17	0.0%	170	173	+ 1.8%
Median Sales Price*	\$550,000	<b>\$599,900</b>	+ 9.1%	\$629,000	<b>\$674,995</b>	+ 7.3%
Inventory of Homes for Sale	74	55	- 25.7%	--	--	--
Months Supply of Inventory	4.0	3.1	- 22.5%	--	--	--
Cumulative Days on Market Until Sale	25	66	+ 164.0%	62	54	- 12.9%
Percent of Original List Price Received*	101.0%	99.1%	- 1.9%	98.3%	99.0%	+ 0.7%
New Listings	27	19	- 29.6%	251	249	- 0.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

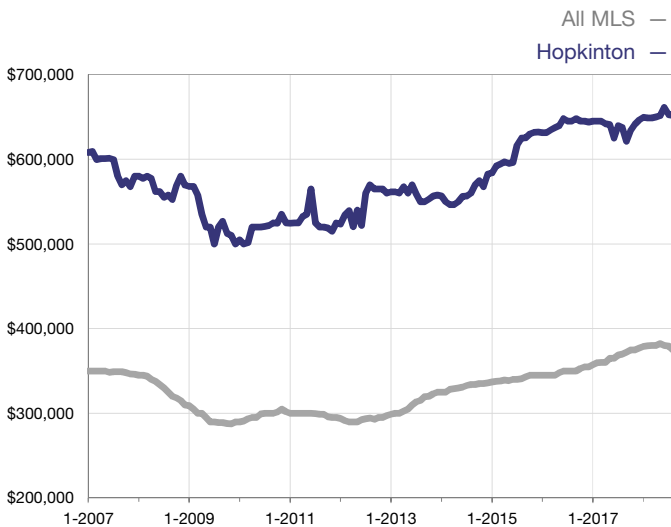
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	3	0.0%	44	72	+ 63.6%
Closed Sales	5	1	- 80.0%	51	62	+ 21.6%
Median Sales Price*	\$517,690	<b>\$562,435</b>	+ 8.6%	\$475,000	<b>\$515,095</b>	+ 8.4%
Inventory of Homes for Sale	16	14	- 12.5%	--	--	--
Months Supply of Inventory	2.7	2.0	- 25.9%	--	--	--
Cumulative Days on Market Until Sale	37	115	+ 210.8%	77	38	- 50.6%
Percent of Original List Price Received*	100.2%	108.0%	+ 7.8%	98.2%	100.6%	+ 2.4%
New Listings	3	4	+ 33.3%	55	79	+ 43.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

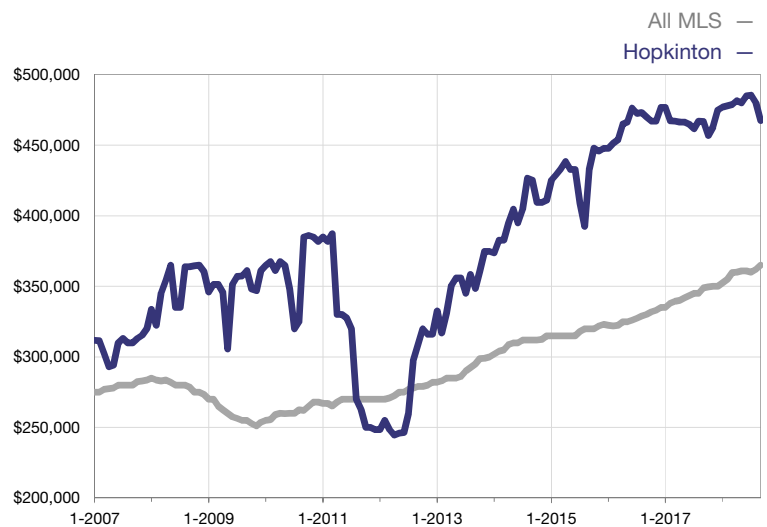
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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