

# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## North Brookfield

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	6	- 25.0%	58	47	- 19.0%
Closed Sales	4	5	+ 25.0%	51	44	- 13.7%
Median Sales Price*	\$224,500	<b>\$215,000</b>	- 4.2%	\$205,000	<b>\$215,000</b>	+ 4.9%
Inventory of Homes for Sale	21	23	+ 9.5%	--	--	--
Months Supply of Inventory	4.5	4.5	0.0%	--	--	--
Cumulative Days on Market Until Sale	44	56	+ 27.3%	100	55	- 45.0%
Percent of Original List Price Received*	103.2%	<b>94.7%</b>	- 8.2%	93.7%	<b>96.5%</b>	+ 3.0%
New Listings	8	6	- 25.0%	67	71	+ 6.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

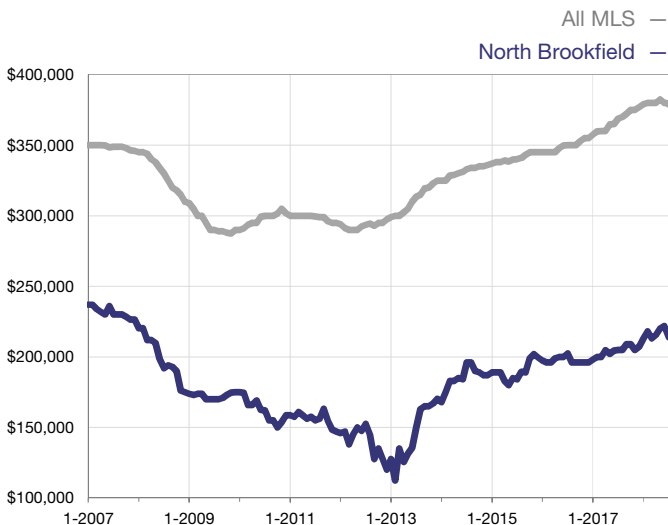
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	0	1	--	1	3	+ 200.0%
Median Sales Price*	\$0	<b>\$148,950</b>	--	\$105,000	<b>\$121,000</b>	+ 15.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	17	--	128	43	- 66.4%
Percent of Original List Price Received*	0.0%	<b>99.4%</b>	--	95.5%	<b>100.1%</b>	+ 4.8%
New Listings	1	0	- 100.0%	3	3	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

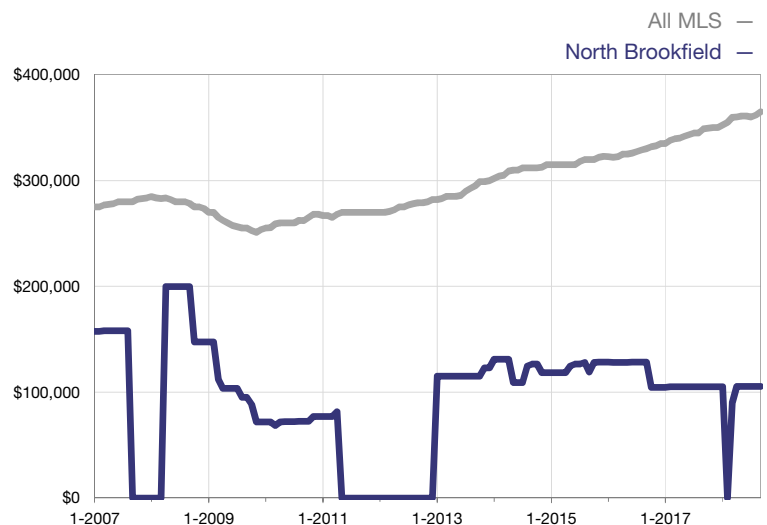
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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