

# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Yarmouth

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	33	+ 153.8%	122	122	0.0%
Closed Sales	10	8	- 20.0%	114	89	- 21.9%
Median Sales Price*	\$580,575	\$396,250	- 31.7%	\$308,750	\$340,000	+ 10.1%
Inventory of Homes for Sale	101	126	+ 24.8%	--	--	--
Months Supply of Inventory	7.9	12.0	+ 51.9%	--	--	--
Cumulative Days on Market Until Sale	92	65	- 29.3%	93	105	+ 12.9%
Percent of Original List Price Received*	92.5%	94.7%	+ 2.4%	96.4%	96.1%	- 0.3%
New Listings	29	42	+ 44.8%	202	258	+ 27.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

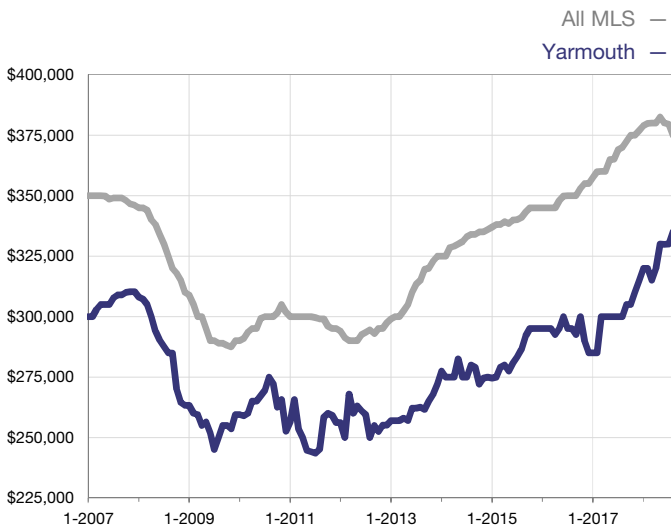
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	5	+ 400.0%	15	22	+ 46.7%
Closed Sales	1	4	+ 300.0%	14	17	+ 21.4%
Median Sales Price*	\$330,000	\$268,500	- 18.6%	\$187,000	\$230,000	+ 23.0%
Inventory of Homes for Sale	10	14	+ 40.0%	--	--	--
Months Supply of Inventory	4.7	5.6	+ 19.1%	--	--	--
Cumulative Days on Market Until Sale	314	69	- 78.0%	115	79	- 31.3%
Percent of Original List Price Received*	86.9%	87.8%	+ 1.0%	97.2%	94.2%	- 3.1%
New Listings	1	6	+ 500.0%	24	38	+ 58.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

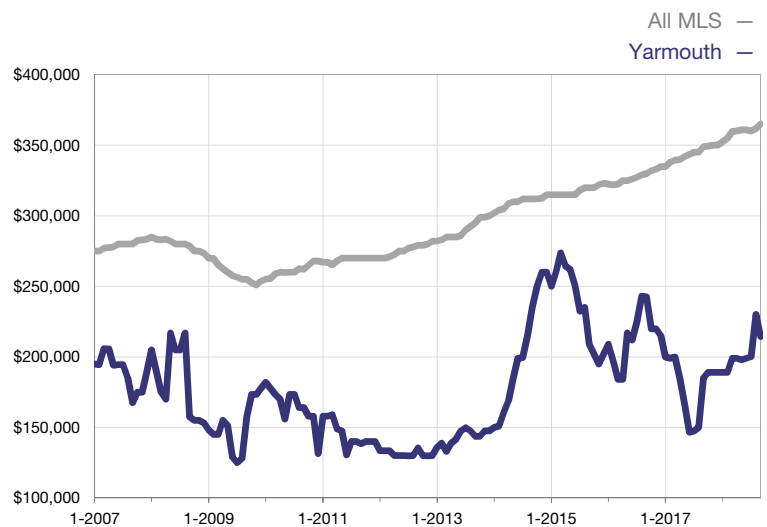
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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