

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	11	+ 37.5%	81	92	+ 13.6%
Closed Sales	8	8	0.0%	79	79	0.0%
Median Sales Price*	\$373,500	\$327,500	- 12.3%	\$446,000	\$471,000	+ 5.6%
Inventory of Homes for Sale	12	19	+ 58.3%	--	--	--
Months Supply of Inventory	1.5	2.5	+ 66.7%	--	--	--
Cumulative Days on Market Until Sale	56	45	- 19.6%	61	45	- 26.2%
Percent of Original List Price Received*	93.4%	93.0%	- 0.4%	97.4%	98.5%	+ 1.1%
New Listings	8	12	+ 50.0%	101	115	+ 13.9%

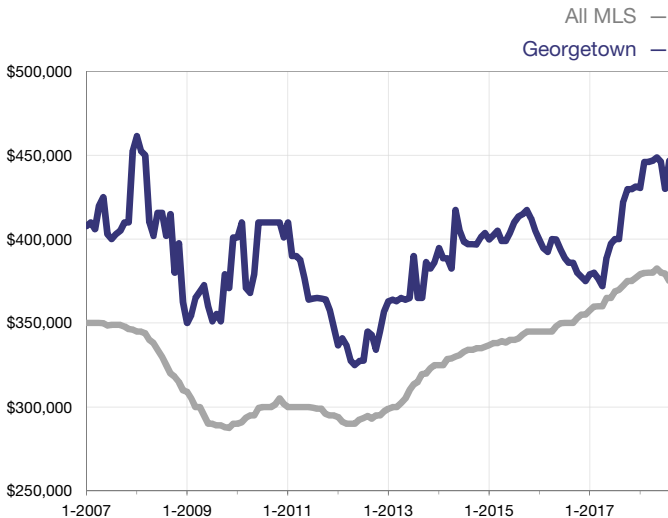
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

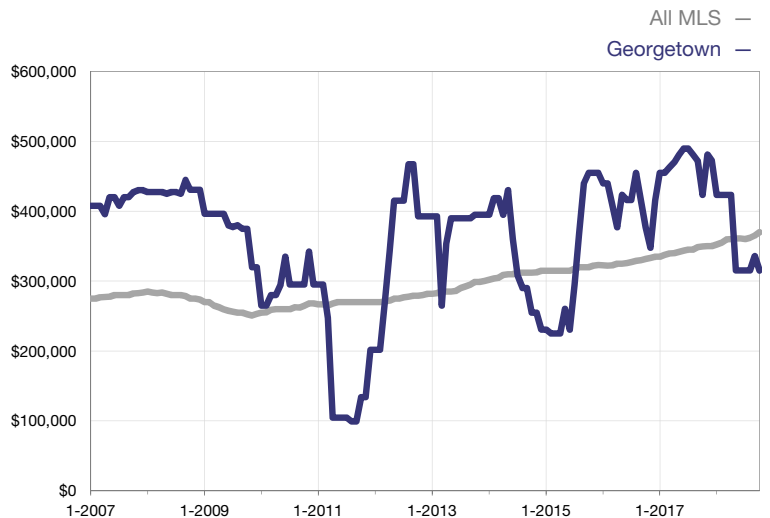
Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	1	--	11	6	- 45.5%
Closed Sales	1	0	- 100.0%	10	6	- 40.0%
Median Sales Price*	\$375,000	\$0	- 100.0%	\$423,500	\$262,000	- 38.1%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	5	0	- 100.0%	41	77	+ 87.8%
Percent of Original List Price Received*	107.2%	0.0%	- 100.0%	97.9%	100.6%	+ 2.8%
New Listings	1	0	- 100.0%	12	8	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.