

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Haverhill

Single-Family Properties

Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	35	52	+ 48.6%	407	445	+ 9.3%
Closed Sales	44	47	+ 6.8%	397	414	+ 4.3%
Median Sales Price*	\$333,250	\$348,000	+ 4.4%	\$319,900	\$340,000	+ 6.3%
Inventory of Homes for Sale	84	85	+ 1.2%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--
Cumulative Days on Market Until Sale	43	45	+ 4.7%	45	43	- 4.4%
Percent of Original List Price Received*	99.8%	99.8%	0.0%	98.8%	99.1%	+ 0.3%
New Listings	45	47	+ 4.4%	502	549	+ 9.4%

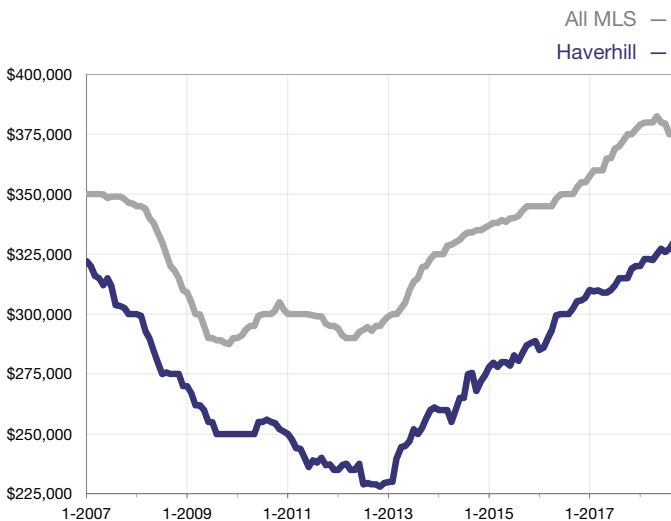
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

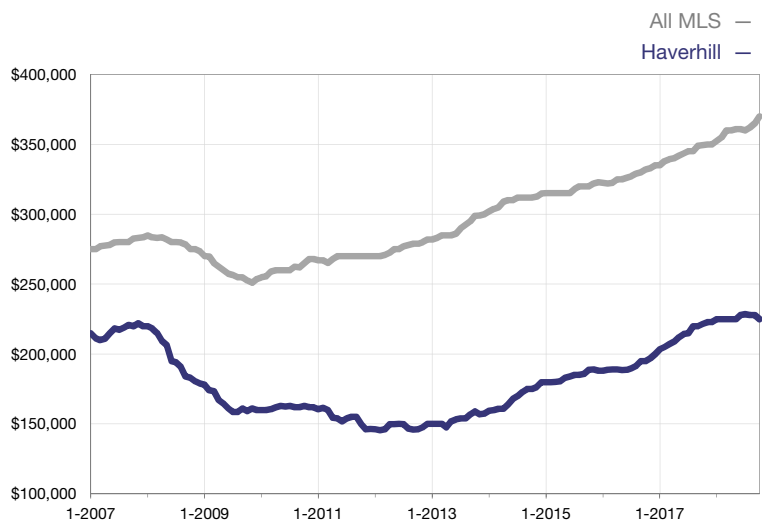
Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	40	35	- 12.5%	344	356	+ 3.5%
Closed Sales	29	31	+ 6.9%	335	327	- 2.4%
Median Sales Price*	\$239,900	\$250,000	+ 4.2%	\$225,000	\$244,900	+ 8.8%
Inventory of Homes for Sale	62	48	- 22.6%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--
Cumulative Days on Market Until Sale	33	43	+ 30.3%	47	44	- 6.4%
Percent of Original List Price Received*	100.8%	98.5%	- 2.3%	98.9%	99.7%	+ 0.8%
New Listings	45	36	- 20.0%	384	388	+ 1.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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