

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Southampton

Single-Family Properties

Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	10	+ 66.7%	53	70	+ 32.1%
Closed Sales	9	7	- 22.2%	53	66	+ 24.5%
Median Sales Price*	\$359,000	\$296,200	- 17.5%	\$322,000	\$345,250	+ 7.2%
Inventory of Homes for Sale	25	24	- 4.0%	--	--	--
Months Supply of Inventory	5.0	3.9	- 22.0%	--	--	--
Cumulative Days on Market Until Sale	52	52	0.0%	91	89	- 2.2%
Percent of Original List Price Received*	98.5%	94.0%	- 4.6%	93.9%	94.3%	+ 0.4%
New Listings	10	9	- 10.0%	84	90	+ 7.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

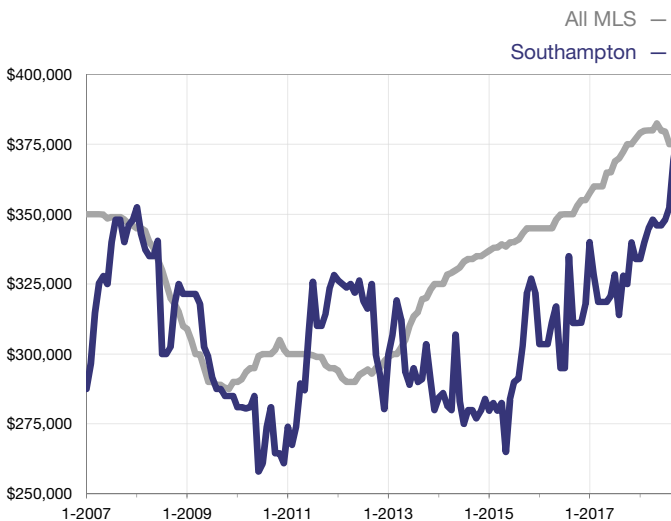
Condominium Properties

Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	2	2	0.0%
Closed Sales	0	1	--	4	2	- 50.0%
Median Sales Price*	\$0	\$305,000	--	\$173,200	\$286,525	+ 65.4%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	22	--	11	22	+ 100.0%
Percent of Original List Price Received*	0.0%	100.0%	--	96.1%	100.6%	+ 4.7%
New Listings	0	0	--	2	2	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

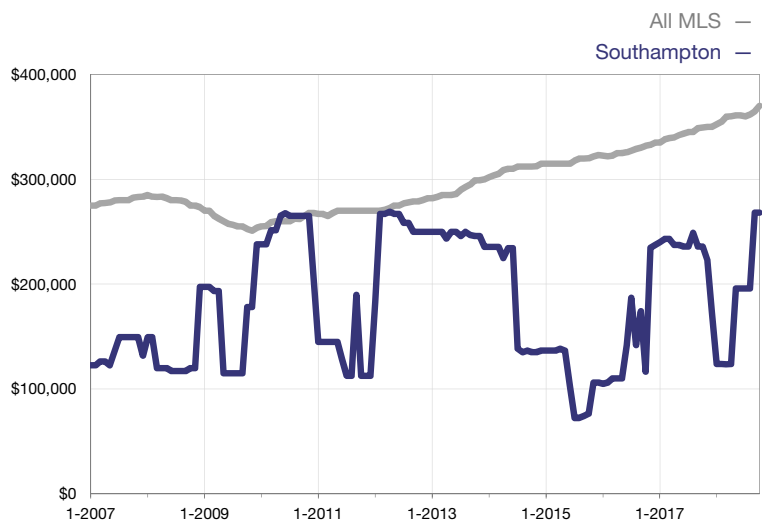
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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