

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Tisbury

Single-Family Properties

Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	2	- 33.3%	28	19	- 32.1%
Closed Sales	4	1	- 75.0%	28	17	- 39.3%
Median Sales Price*	\$600,000	\$2,400,000	+ 300.0%	\$764,750	\$678,700	- 11.3%
Inventory of Homes for Sale	34	18	- 47.1%	--	--	--
Months Supply of Inventory	12.0	8.6	- 28.3%	--	--	--
Cumulative Days on Market Until Sale	108	10	- 90.7%	159	108	- 32.1%
Percent of Original List Price Received*	95.5%	96.2%	+ 0.7%	93.4%	92.7%	- 0.7%
New Listings	5	1	- 80.0%	48	36	- 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	3	1	- 66.7%
Closed Sales	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	\$0	--	\$540,000	\$80,000	- 85.2%
Inventory of Homes for Sale	4	0	- 100.0%	--	--	--
Months Supply of Inventory	4.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	150	11	- 92.7%
Percent of Original List Price Received*	0.0%	0.0%	--	88.8%	94.1%	+ 6.0%
New Listings	0	0	--	6	3	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

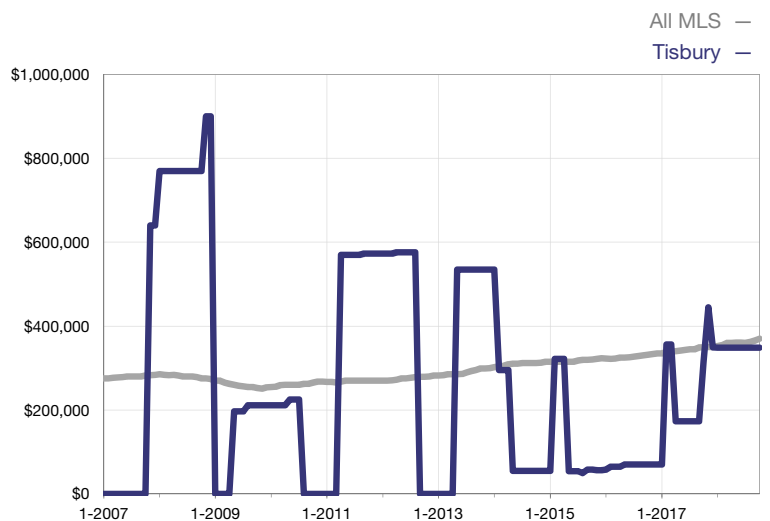
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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