

# Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Harwich

### Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	17	16	- 5.9%	226	214	- 5.3%
Closed Sales	19	36	+ 89.5%	214	215	+ 0.5%
Median Sales Price*	\$432,500	<b>\$412,500</b>	- 4.6%	\$408,750	<b>\$415,000</b>	+ 1.5%
Inventory of Homes for Sale	92	119	+ 29.3%	--	--	--
Months Supply of Inventory	4.6	6.0	+ 30.4%	--	--	--
Cumulative Days on Market Until Sale	105	113	+ 7.6%	96	103	+ 7.3%
Percent of Original List Price Received*	93.4%	<b>94.6%</b>	+ 1.3%	94.9%	<b>95.4%</b>	+ 0.5%
New Listings	17	22	+ 29.4%	295	323	+ 9.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

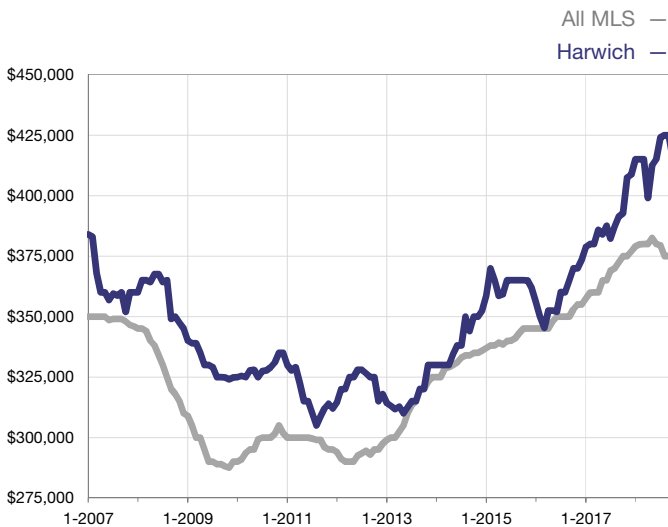
### Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	2	0.0%	15	29	+ 93.3%
Closed Sales	1	2	+ 100.0%	17	26	+ 52.9%
Median Sales Price*	\$210,000	<b>\$379,500</b>	+ 80.7%	\$255,000	<b>\$226,750</b>	- 11.1%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	5.8	2.5	- 56.9%	--	--	--
Cumulative Days on Market Until Sale	168	94	- 44.0%	180	91	- 49.4%
Percent of Original List Price Received*	78.1%	<b>95.1%</b>	+ 21.8%	90.5%	<b>95.1%</b>	+ 5.1%
New Listings	1	2	+ 100.0%	24	32	+ 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

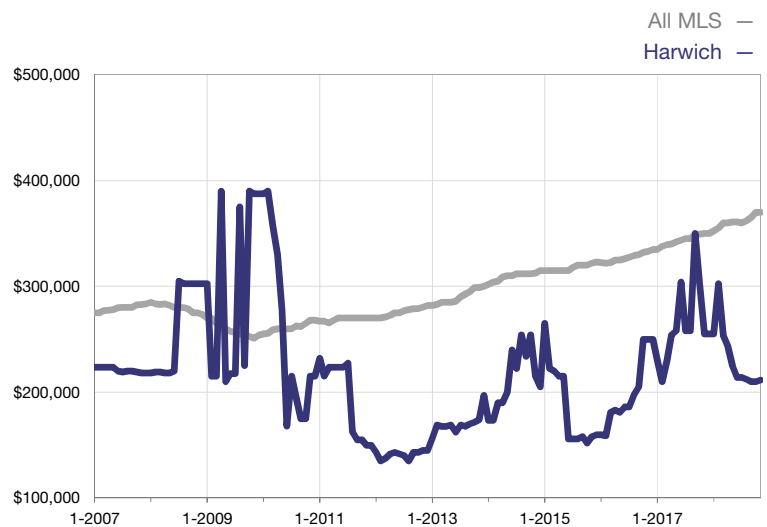
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.