

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

	December			Year to Date		
Key Metrics	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	3	- 25.0%	89	101	+ 13.5%
Closed Sales	4	7	+ 75.0%	93	100	+ 7.5%
Median Sales Price*	\$530,000	\$375,000	- 29.2%	\$431,295	\$459,000	+ 6.4%
Inventory of Homes for Sale	14	10	- 28.6%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	31	57	+ 83.9%	57	45	- 21.1%
Percent of Original List Price Received*	96.1%	97.0%	+ 0.9%	97.5%	98.0%	+ 0.5%
New Listings	6	4	- 33.3%	112	125	+ 11.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

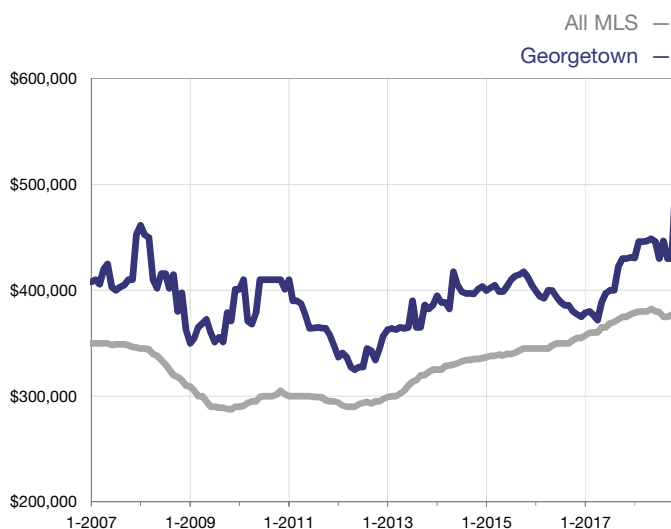
Condominium Properties

	December			Year to Date		
Key Metrics	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	12	6	- 50.0%
Closed Sales	0	1	--	11	7	- 36.4%
Median Sales Price*	\$0	\$98,500	--	\$472,000	\$229,000	- 51.5%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.5	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	57	--	44	74	+ 68.2%
Percent of Original List Price Received*	0.0%	93.0%	--	97.8%	99.5%	+ 1.7%
New Listings	0	0	--	12	8	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

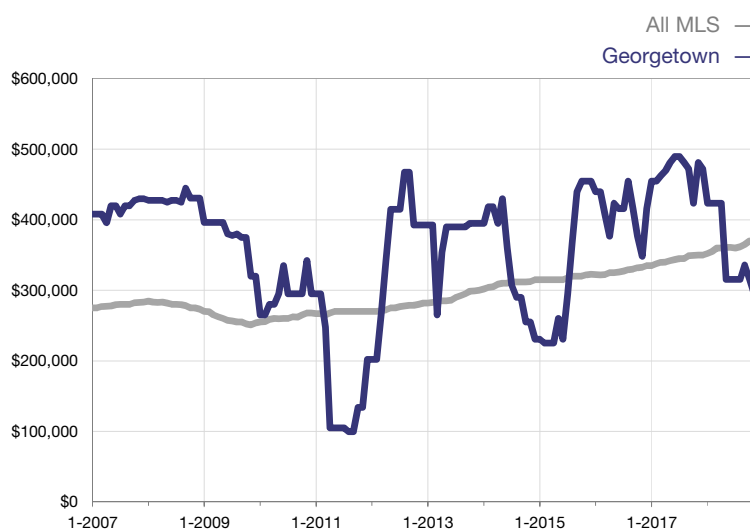
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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