

# Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Great Barrington

### Single-Family Properties

Key Metrics	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	4	- 33.3%	79	78	- 1.3%
Closed Sales	7	2	- 71.4%	74	74	0.0%
Median Sales Price*	\$375,000	<b>\$501,750</b>	+ 33.8%	\$323,500	<b>\$373,500</b>	+ 15.5%
Inventory of Homes for Sale	80	62	- 22.5%	--	--	--
Months Supply of Inventory	11.9	10.1	- 15.1%	--	--	--
Cumulative Days on Market Until Sale	201	182	- 9.5%	137	151	+ 10.2%
Percent of Original List Price Received*	95.4%	87.9%	- 7.9%	90.0%	88.8%	- 1.3%
New Listings	8	1	- 87.5%	148	123	- 16.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Condominium Properties

Key Metrics	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	11	9	- 18.2%
Closed Sales	0	1	--	11	9	- 18.2%
Median Sales Price*	\$0	<b>\$500,000</b>	--	\$235,000	<b>\$359,900</b>	+ 53.1%
Inventory of Homes for Sale	45	33	- 26.7%	--	--	--
Months Supply of Inventory	28.6	29.3	+ 2.4%	--	--	--
Cumulative Days on Market Until Sale	0	14	--	187	86	- 54.0%
Percent of Original List Price Received*	0.0%	101.0%	--	93.9%	93.3%	- 0.6%
New Listings	0	0	--	36	12	- 66.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

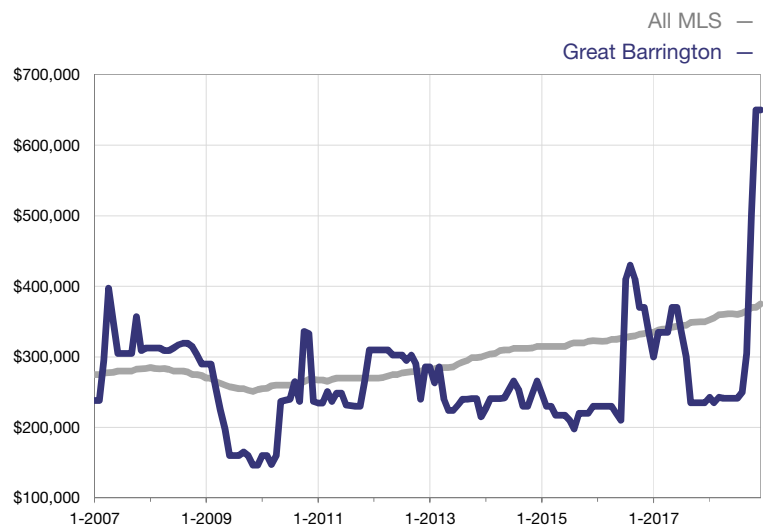
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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