

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

New Marlborough

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	2	- 50.0%	15	10	- 33.3%
Closed Sales	5	1	- 80.0%	13	12	- 7.7%
Median Sales Price*	\$589,000	\$590,000	+ 0.2%	\$370,000	\$440,000	+ 18.9%
Inventory of Homes for Sale	27	34	+ 25.9%	--	--	--
Months Supply of Inventory	10.8	13.4	+ 24.1%	--	--	--
Cumulative Days on Market Until Sale	151	248	+ 64.2%	188	134	- 28.7%
Percent of Original List Price Received*	95.0%	94.4%	- 0.6%	90.7%	92.6%	+ 2.1%
New Listings	7	11	+ 57.1%	20	29	+ 45.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

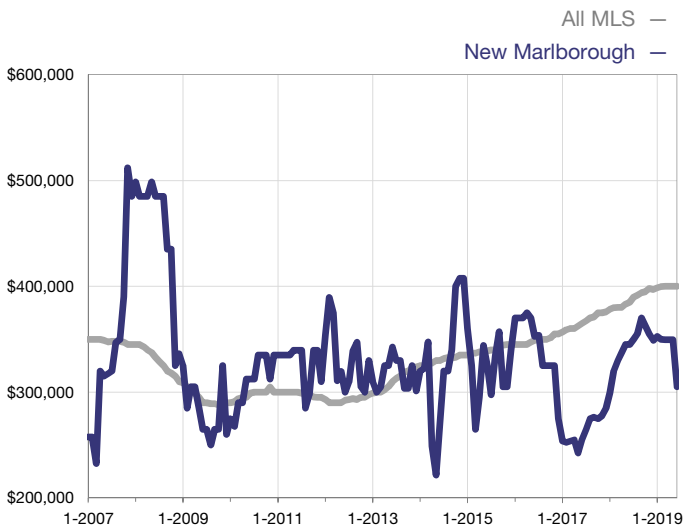
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

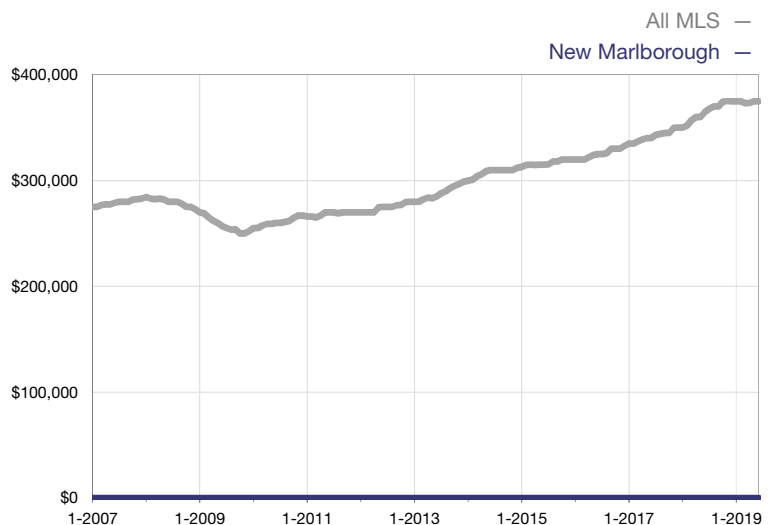
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

