

# Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Newbury

### Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	10	18	+ 80.0%	36	49	+ 36.1%
Closed Sales	7	10	+ 42.9%	25	33	+ 32.0%
Median Sales Price*	\$754,900	<b>\$505,000</b>	- 33.1%	\$525,000	<b>\$550,000</b>	+ 4.8%
Inventory of Homes for Sale	37	28	- 24.3%	--	--	--
Months Supply of Inventory	5.0	4.4	- 12.0%	--	--	--
Cumulative Days on Market Until Sale	96	37	- 61.5%	126	65	- 48.4%
Percent of Original List Price Received*	96.9%	96.5%	- 0.4%	95.2%	96.0%	+ 0.8%
New Listings	16	10	- 37.5%	70	76	+ 8.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

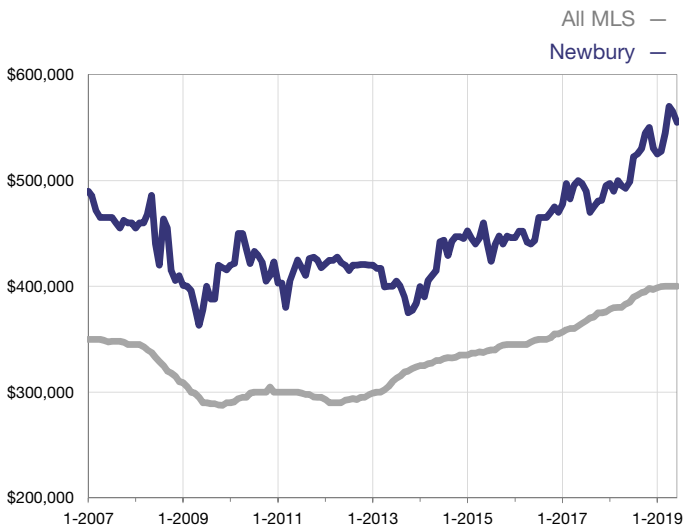
### Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	2	0.0%	3	5	+ 66.7%
Closed Sales	1	0	- 100.0%	1	1	0.0%
Median Sales Price*	\$589,000	<b>\$0</b>	- 100.0%	\$589,000	<b>\$729,000</b>	+ 23.8%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	1.5	2.5	+ 66.7%	--	--	--
Cumulative Days on Market Until Sale	214	0	- 100.0%	214	4	- 98.1%
Percent of Original List Price Received*	98.2%	0.0%	- 100.0%	98.2%	100.0%	+ 1.8%
New Listings	2	3	+ 50.0%	8	9	+ 12.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

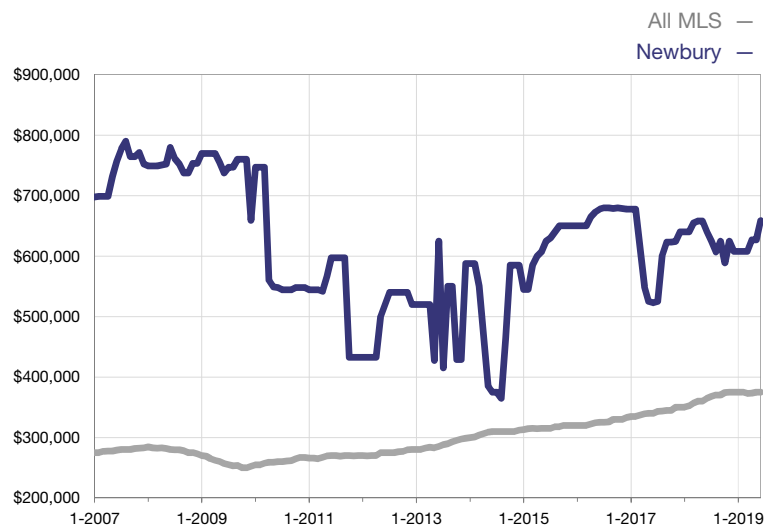
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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