

Local Market Update – August 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

Key Metrics	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	8	17	+ 112.5%	66	90	+ 36.4%
Closed Sales	17	12	- 29.4%	59	76	+ 28.8%
Median Sales Price*	\$490,000	\$490,000	0.0%	\$471,000	\$455,000	- 3.4%
Inventory of Homes for Sale	22	12	- 45.5%	--	--	--
Months Supply of Inventory	2.7	1.2	- 55.6%	--	--	--
Cumulative Days on Market Until Sale	45	31	- 31.1%	43	48	+ 11.6%
Percent of Original List Price Received*	98.9%	97.7%	- 1.2%	99.6%	97.9%	- 1.7%
New Listings	13	11	- 15.4%	89	102	+ 14.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

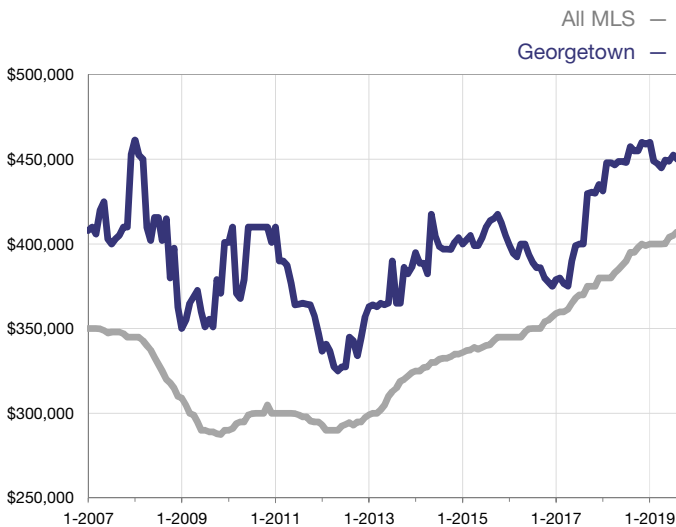
Condominium Properties

Key Metrics	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	5	8	+ 60.0%
Closed Sales	0	2	--	6	8	+ 33.3%
Median Sales Price*	\$0	\$559,750	--	\$262,000	\$352,250	+ 34.4%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.6	--	--	--	--
Cumulative Days on Market Until Sale	0	28	--	77	22	- 71.4%
Percent of Original List Price Received*	0.0%	99.0%	--	100.6%	100.3%	- 0.3%
New Listings	0	0	--	7	9	+ 28.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

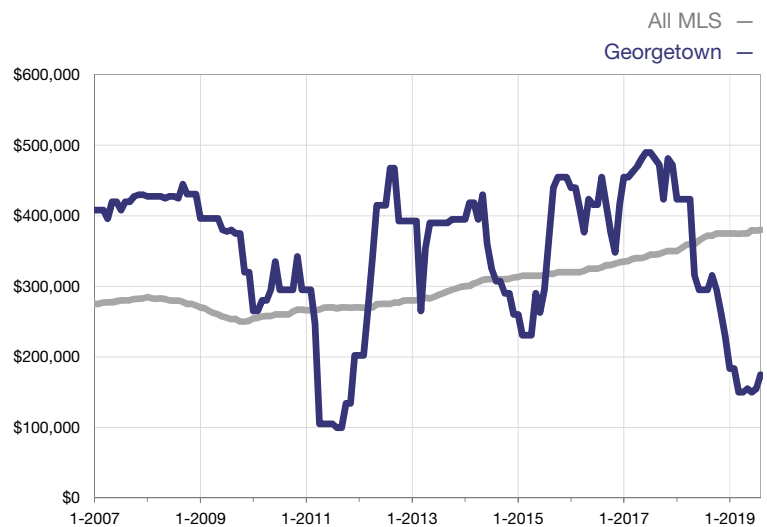
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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