

# Local Market Update – August 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## New Marlborough

### Single-Family Properties

Key Metrics	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	6	1	- 83.3%	24	14	- 41.7%
Closed Sales	5	1	- 80.0%	19	15	- 21.1%
Median Sales Price*	\$349,000	<b>\$195,000</b>	- 44.1%	\$355,000	<b>\$440,000</b>	+ 23.9%
Inventory of Homes for Sale	22	37	+ 68.2%	--	--	--
Months Supply of Inventory	8.8	16.3	+ 85.2%	--	--	--
Cumulative Days on Market Until Sale	103	50	- 51.5%	157	147	- 6.4%
Percent of Original List Price Received*	106.3%	97.5%	- 8.3%	95.4%	92.4%	- 3.1%
New Listings	2	5	+ 150.0%	25	38	+ 52.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

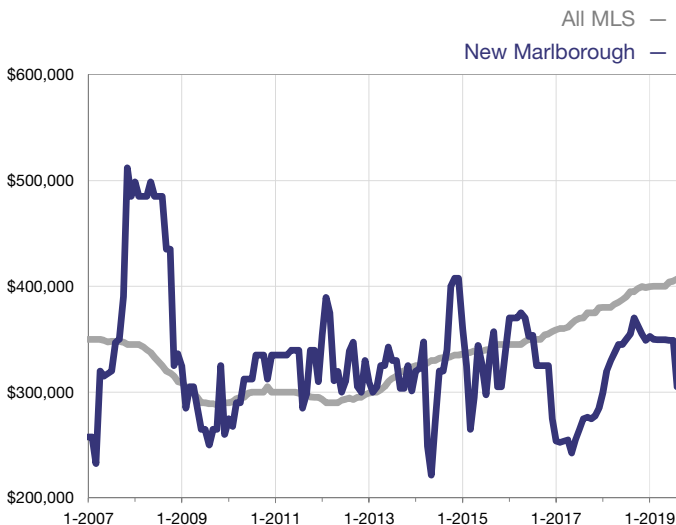
### Condominium Properties

Key Metrics	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

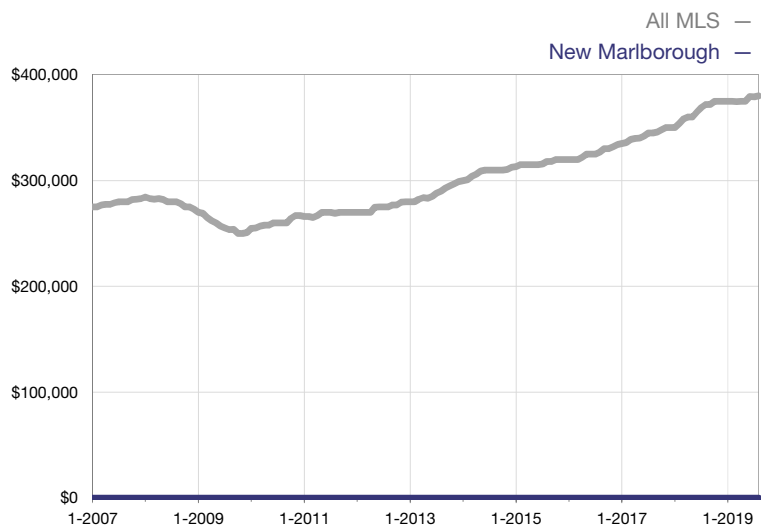
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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