

# Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Auburn

### Single-Family Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	22	18	- 18.2%	191	164	- 14.1%
Closed Sales	20	16	- 20.0%	171	157	- 8.2%
Median Sales Price*	\$301,000	<b>\$318,775</b>	+ 5.9%	\$267,500	<b>\$287,000</b>	+ 7.3%
Inventory of Homes for Sale	48	41	- 14.6%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--
Cumulative Days on Market Until Sale	55	40	- 27.3%	53	49	- 7.5%
Percent of Original List Price Received*	98.7%	<b>96.2%</b>	- 2.5%	98.3%	<b>98.4%</b>	+ 0.1%
New Listings	29	32	+ 10.3%	243	204	- 16.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

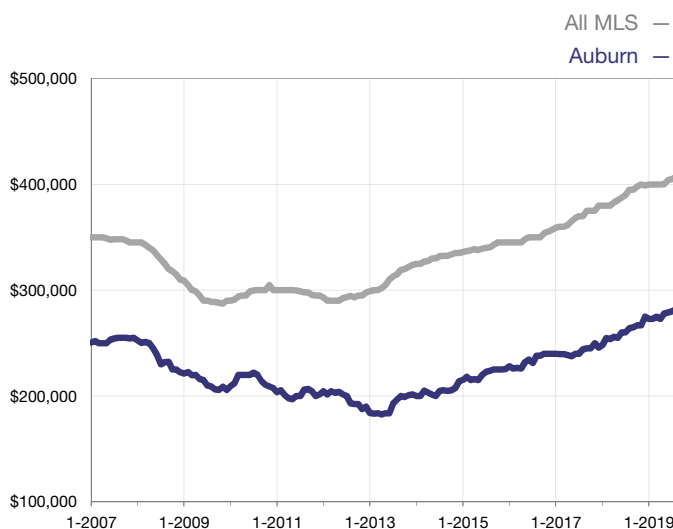
### Condominium Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	3	+ 50.0%	25	27	+ 8.0%
Closed Sales	4	2	- 50.0%	27	20	- 25.9%
Median Sales Price*	\$239,000	<b>\$191,000</b>	- 20.1%	\$215,000	<b>\$236,450</b>	+ 10.0%
Inventory of Homes for Sale	8	6	- 25.0%	--	--	--
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--
Cumulative Days on Market Until Sale	94	77	- 18.1%	68	112	+ 64.7%
Percent of Original List Price Received*	104.0%	<b>82.8%</b>	- 20.4%	100.1%	<b>98.9%</b>	- 1.2%
New Listings	3	1	- 66.7%	32	24	- 25.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

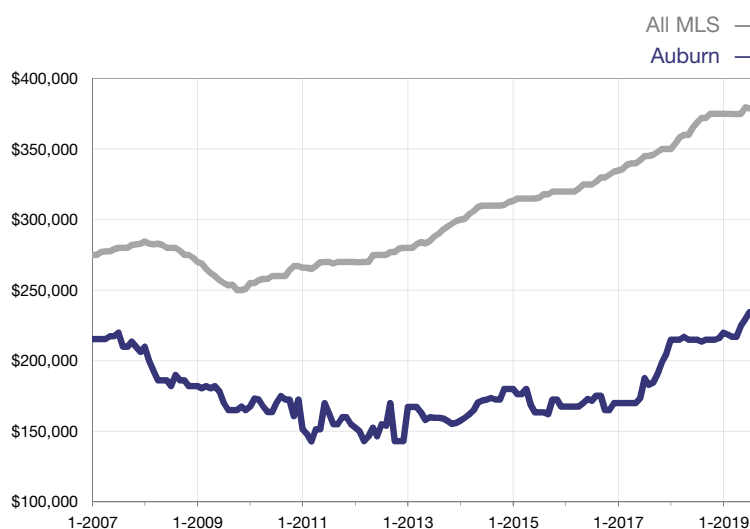
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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