

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hancock

Single-Family Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	0	- 100.0%	6	4	- 33.3%
Closed Sales	0	1	--	6	3	- 50.0%
Median Sales Price*	\$0	\$203,000	--	\$450,000	\$220,000	- 51.1%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	8.6	5.1	- 40.7%	--	--	--
Cumulative Days on Market Until Sale	0	3	--	175	4	- 97.7%
Percent of Original List Price Received*	0.0%	102.0%	--	88.8%	100.5%	+ 13.2%
New Listings	3	0	- 100.0%	12	8	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

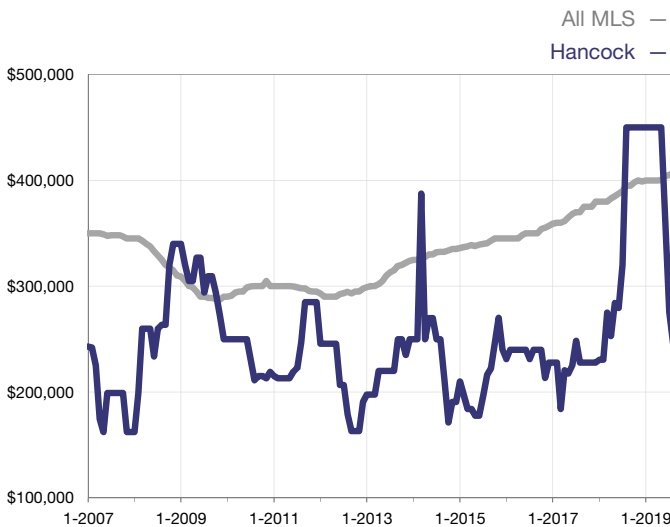
Condominium Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	0	- 100.0%	8	11	+ 37.5%
Closed Sales	1	3	+ 200.0%	7	11	+ 57.1%
Median Sales Price*	\$89,900	\$292,000	+ 224.8%	\$331,000	\$210,000	- 36.6%
Inventory of Homes for Sale	24	27	+ 12.5%	--	--	--
Months Supply of Inventory	21.0	18.0	- 14.3%	--	--	--
Cumulative Days on Market Until Sale	100	209	+ 109.0%	213	213	0.0%
Percent of Original List Price Received*	90.0%	85.8%	- 4.7%	81.4%	85.4%	+ 4.9%
New Listings	7	2	- 71.4%	24	21	- 12.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

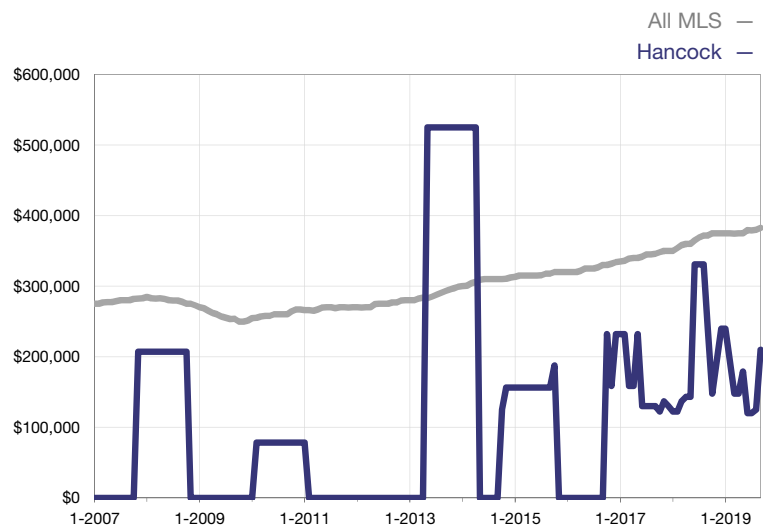
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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