

# Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Southampton

### Single-Family Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	2	- 33.3%	59	45	- 23.7%
Closed Sales	10	4	- 60.0%	59	42	- 28.8%
Median Sales Price*	\$357,500	<b>\$460,000</b>	+ 28.7%	\$346,000	<b>\$320,500</b>	- 7.4%
Inventory of Homes for Sale	29	22	- 24.1%	--	--	--
Months Supply of Inventory	4.6	4.1	- 10.9%	--	--	--
Cumulative Days on Market Until Sale	150	43	- 71.3%	93	77	- 17.2%
Percent of Original List Price Received*	87.8%	<b>95.3%</b>	+ 8.5%	94.4%	<b>96.6%</b>	+ 2.3%
New Listings	7	2	- 71.4%	80	66	- 17.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

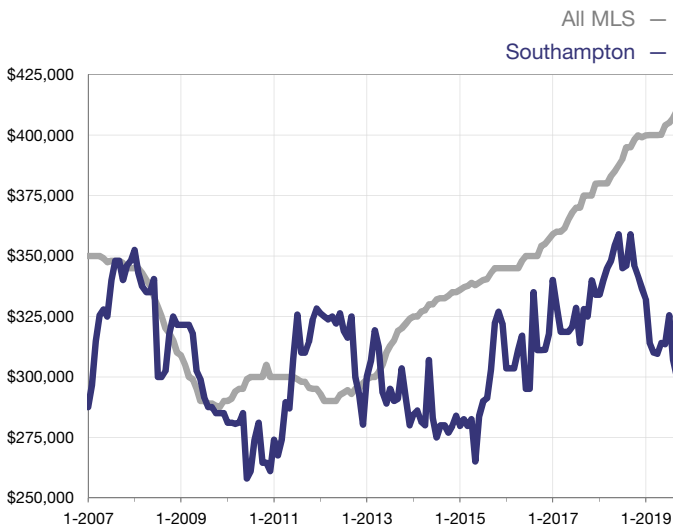
### Condominium Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	0	0	--	1	3	+ 200.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$268,050	<b>\$271,500</b>	+ 1.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	22	46	+ 109.1%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	101.2%	<b>96.4%</b>	- 4.7%
New Listings	1	0	- 100.0%	2	3	+ 50.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

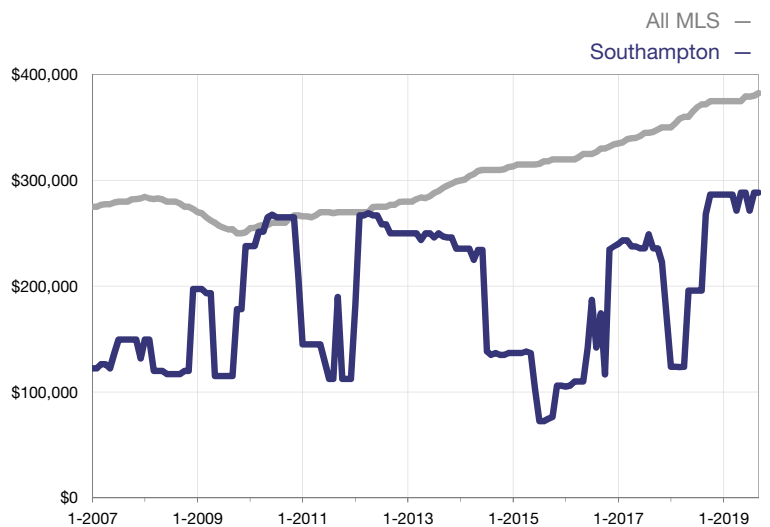
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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