

Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Haverhill

Single-Family Properties

Key Metrics	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	40	40	0.0%	428	406	- 5.1%
Closed Sales	47	39	- 17.0%	411	378	- 8.0%
Median Sales Price*	\$360,000	\$360,000	0.0%	\$340,000	\$355,000	+ 4.4%
Inventory of Homes for Sale	103	66	- 35.9%	--	--	--
Months Supply of Inventory	2.5	1.7	- 32.0%	--	--	--
Cumulative Days on Market Until Sale	46	28	- 39.1%	43	47	+ 9.3%
Percent of Original List Price Received*	98.9%	99.2%	+ 0.3%	98.7%	98.9%	+ 0.2%
New Listings	47	63	+ 34.0%	544	483	- 11.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

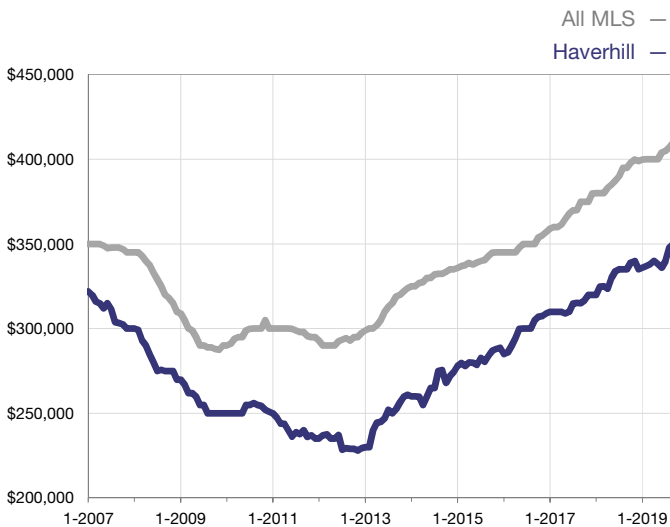
Condominium Properties

Key Metrics	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	33	39	+ 18.2%	350	371	+ 6.0%
Closed Sales	31	34	+ 9.7%	324	339	+ 4.6%
Median Sales Price*	\$250,000	\$241,250	- 3.5%	\$245,000	\$253,000	+ 3.3%
Inventory of Homes for Sale	56	30	- 46.4%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--
Cumulative Days on Market Until Sale	43	33	- 23.3%	44	39	- 11.4%
Percent of Original List Price Received*	98.5%	99.2%	+ 0.7%	99.4%	99.2%	- 0.2%
New Listings	36	37	+ 2.8%	390	392	+ 0.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

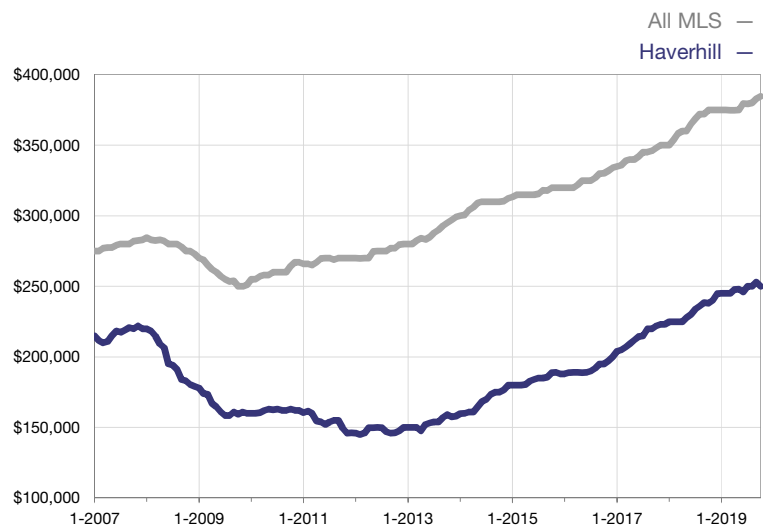
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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