

Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

Key Metrics	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	7	1	- 85.7%	98	106	+ 8.2%
Closed Sales	14	9	- 35.7%	93	107	+ 15.1%
Median Sales Price*	\$436,500	\$450,000	+ 3.1%	\$460,000	\$460,000	0.0%
Inventory of Homes for Sale	16	12	- 25.0%	--	--	--
Months Supply of Inventory	2.0	1.3	- 35.0%	--	--	--
Cumulative Days on Market Until Sale	41	28	- 31.7%	44	46	+ 4.5%
Percent of Original List Price Received*	95.8%	100.8%	+ 5.2%	98.1%	98.4%	+ 0.3%
New Listings	6	4	- 33.3%	121	127	+ 5.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

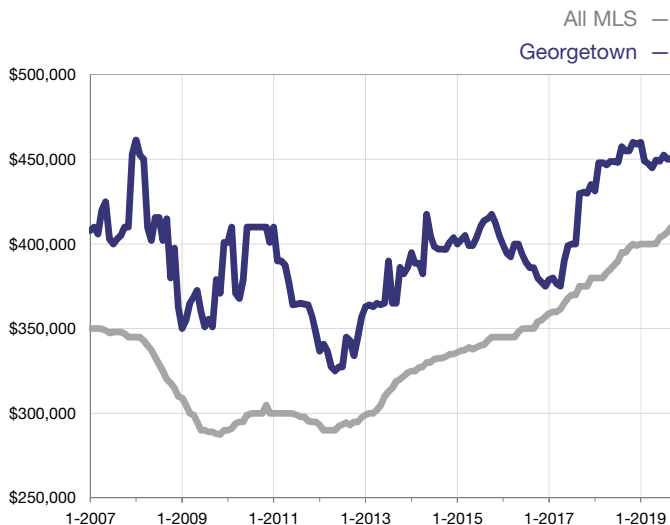
Condominium Properties

Key Metrics	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	6	10	+ 66.7%
Closed Sales	0	2	--	6	10	+ 66.7%
Median Sales Price*	\$0	\$452,500	--	\$262,000	\$422,250	+ 61.2%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.5	--	--	--	--
Cumulative Days on Market Until Sale	0	57	--	77	29	- 62.3%
Percent of Original List Price Received*	0.0%	98.4%	--	100.6%	100.0%	- 0.6%
New Listings	0	1	--	8	11	+ 37.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

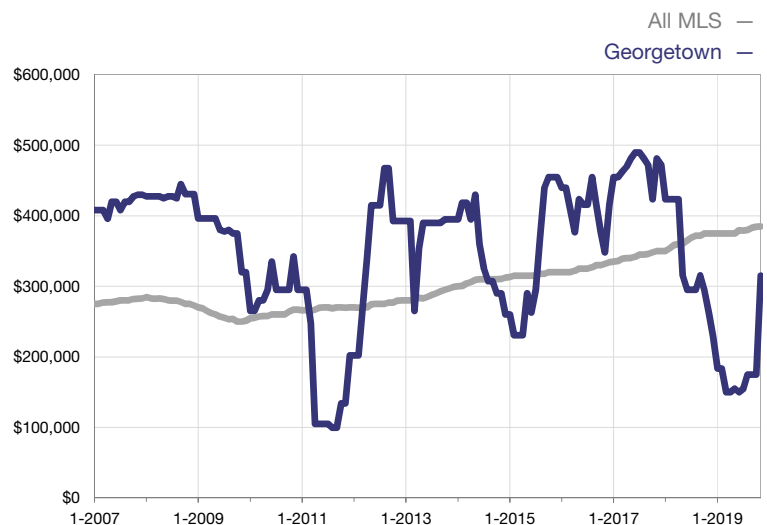
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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