Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

Holliston

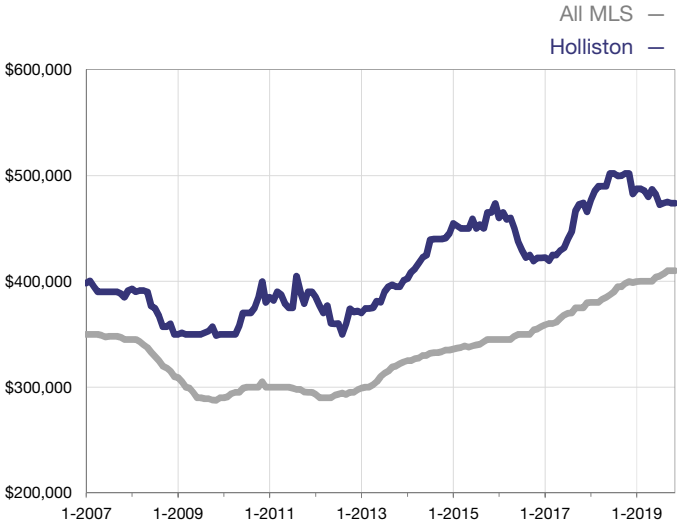
Single-Family Properties	November			Year to Date		
Key Metrics	**2018**	**2019**	**+ / –**	**2018**	**2019**	**+ / –**
Pending Sales	16	**9**	- 43.8%	178	**150**	- 15.7%
Closed Sales	12	**12**	0.0%	171	**146**	- 14.6%
Median Sales Price*	$460,000	**$452,000**	- 1.7%	$505,000	**$485,500**	- 3.9%
Inventory of Homes for Sale	43	**35**	- 18.6%	--	--	--
Months Supply of Inventory	2.8	**2.6**	- 7.1%	--	--	--
Cumulative Days on Market Until Sale	44	**53**	+ 20.5%	44	**65**	+ 47.7%
Percent of Original List Price Received*	99.2%	**95.9%**	- 3.3%	99.9%	**96.9%**	- 3.0%
New Listings	17	**7**	- 58.8%	235	**213**	- 9.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

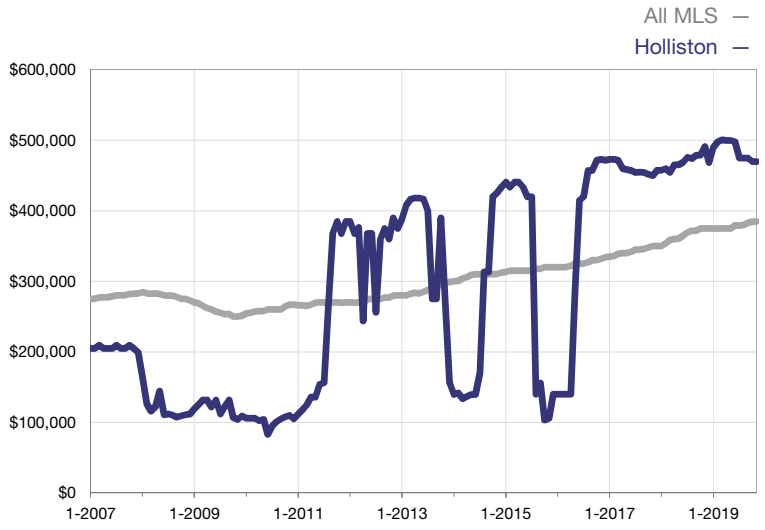
Condominium Properties	November			Year to Date		
Key Metrics	**2018**	**2019**	**+ / –**	**2018**	**2019**	**+ / –**
Pending Sales	3	**5**	+ 66.7%	44	**31**	- 29.5%
Closed Sales	4	**0**	- 100.0%	50	**26**	- 48.0%
Median Sales Price*	$353,198	**$0**	- 100.0%	$478,745	**$483,750**	+ 1.0%
Inventory of Homes for Sale	14	**7**	- 50.0%	--	--	--
Months Supply of Inventory	3.1	**2.4**	- 22.6%	--	--	--
Cumulative Days on Market Until Sale	20	**0**	- 100.0%	88	**134**	+ 52.3%
Percent of Original List Price Received*	100.2%	**0.0%**	- 100.0%	101.0%	**97.1%**	- 3.9%
New Listings	3	**4**	+ 33.3%	49	**36**	- 26.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

REALTOR®

All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.