

Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Pepperell

Single-Family Properties

Key Metrics	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	11	10	- 9.1%	127	134	+ 5.5%
Closed Sales	9	11	+ 22.2%	117	132	+ 12.8%
Median Sales Price*	\$348,000	\$385,000	+ 10.6%	\$351,000	\$385,250	+ 9.8%
Inventory of Homes for Sale	30	25	- 16.7%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	31	42	+ 35.5%	46	54	+ 17.4%
Percent of Original List Price Received*	98.6%	101.2%	+ 2.6%	98.5%	97.9%	- 0.6%
New Listings	7	11	+ 57.1%	159	154	- 3.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

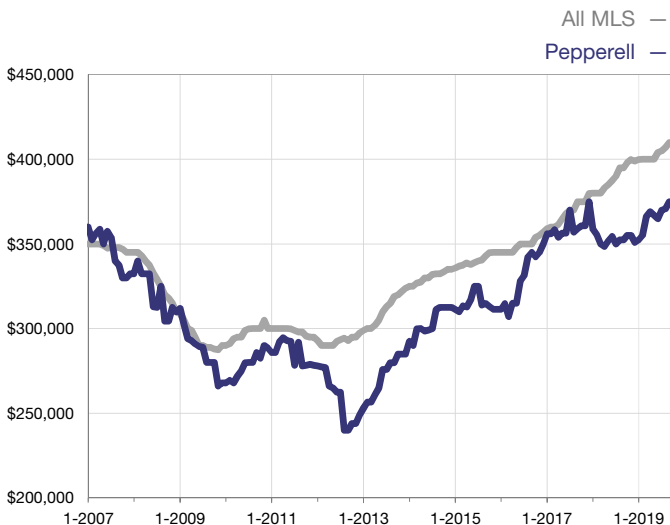
Condominium Properties

Key Metrics	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	24	22	- 8.3%
Closed Sales	4	1	- 75.0%	23	21	- 8.7%
Median Sales Price*	\$254,500	\$304,000	+ 19.4%	\$254,000	\$259,750	+ 2.3%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--
Cumulative Days on Market Until Sale	53	196	+ 269.8%	44	48	+ 9.1%
Percent of Original List Price Received*	97.6%	98.1%	+ 0.5%	99.0%	98.4%	- 0.6%
New Listings	0	3	--	28	26	- 7.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

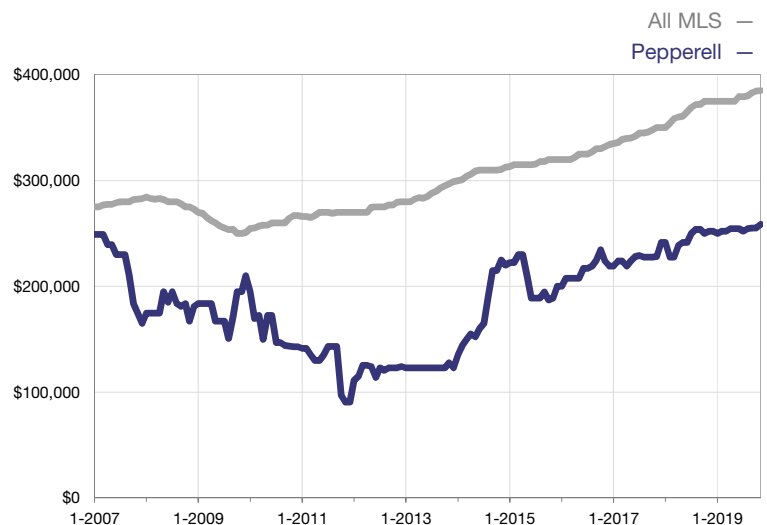
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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