

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

Key Metrics	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	7	+ 133.3%	101	113	+ 11.9%
Closed Sales	7	8	+ 14.3%	100	115	+ 15.0%
Median Sales Price*	\$375,000	\$396,700	+ 5.8%	\$459,000	\$455,000	- 0.9%
Inventory of Homes for Sale	12	8	- 33.3%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	57	31	- 45.6%	45	45	0.0%
Percent of Original List Price Received*	97.0%	99.9%	+ 3.0%	98.0%	98.5%	+ 0.5%
New Listings	3	2	- 33.3%	124	129	+ 4.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

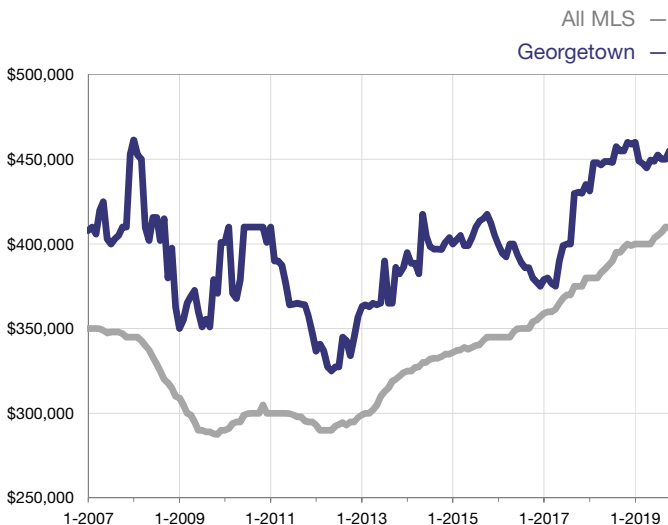
Condominium Properties

Key Metrics	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	6	10	+ 66.7%
Closed Sales	1	0	- 100.0%	7	10	+ 42.9%
Median Sales Price*	\$98,500	\$0	- 100.0%	\$229,000	\$422,250	+ 84.4%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.5	--	--	--	--
Cumulative Days on Market Until Sale	57	0	- 100.0%	74	29	- 60.8%
Percent of Original List Price Received*	93.0%	0.0%	- 100.0%	99.5%	100.0%	+ 0.5%
New Listings	0	0	--	8	11	+ 37.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

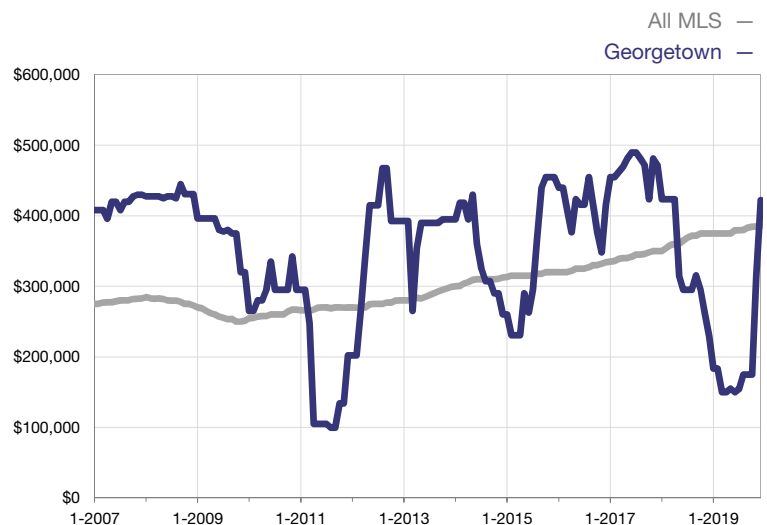
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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