

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Leather District / Financial District / Chinatown

### Single-Family Properties

| Key Metrics                              | December |      |       | Year to Date |             |       |
|--|----------|------|-------|--------------|-------------|-------|
|  | 2018     | 2019 | + / - | 2018         | 2019        | + / - |
| Pending Sales                            | 0        | 0    | --    | 0            | 1           | --    |
| Closed Sales                             | 0        | 0    | --    | 0            | 1           | --    |
| Median Sales Price*                      | \$0      | \$0  | --    | \$0          | \$1,995,000 | --    |
| Inventory of Homes for Sale              | 0        | 0    | --    | --           | --          | --    |
| Months Supply of Inventory               | 0.0      | 0.0  | --    | --           | --          | --    |
| Cumulative Days on Market Until Sale     | 0        | 0    | --    | 0            | 52          | --    |
| Percent of Original List Price Received* | 0.0%     | 0.0% | --    | 0.0%         | 90.7%       | --    |
| New Listings                             | 0        | 0    | --    | 0            | 1           | --    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

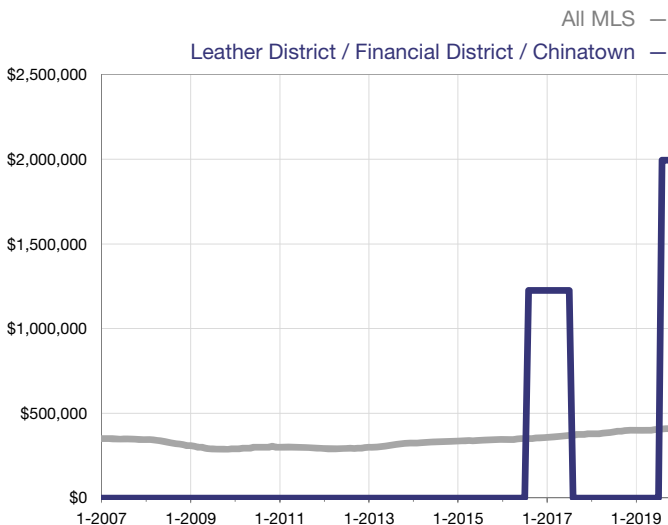
### Condominium Properties

| Key Metrics                              | December    |             |          | Year to Date |           |         |
|--|-------------|-------------|----------|--------------|-----------|---------|
|  | 2018        | 2019        | + / -    | 2018         | 2019      | + / -   |
| Pending Sales                            | 0           | 1           | --       | 20           | 30        | + 50.0% |
| Closed Sales                             | 3           | 1           | - 66.7%  | 20           | 32        | + 60.0% |
| Median Sales Price*                      | \$1,899,000 | \$1,020,000 | - 46.3%  | \$949,500    | \$997,500 | + 5.1%  |
| Inventory of Homes for Sale              | 10          | 3           | - 70.0%  | --           | --        | --      |
| Months Supply of Inventory               | 4.5         | 1.1         | - 75.6%  | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 79          | 146         | + 84.8%  | 49           | 52        | + 6.1%  |
| Percent of Original List Price Received* | 88.0%       | 78.8%       | - 10.5%  | 95.0%        | 95.5%     | + 0.5%  |
| New Listings                             | 1           | 0           | - 100.0% | 53           | 43        | - 18.9% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

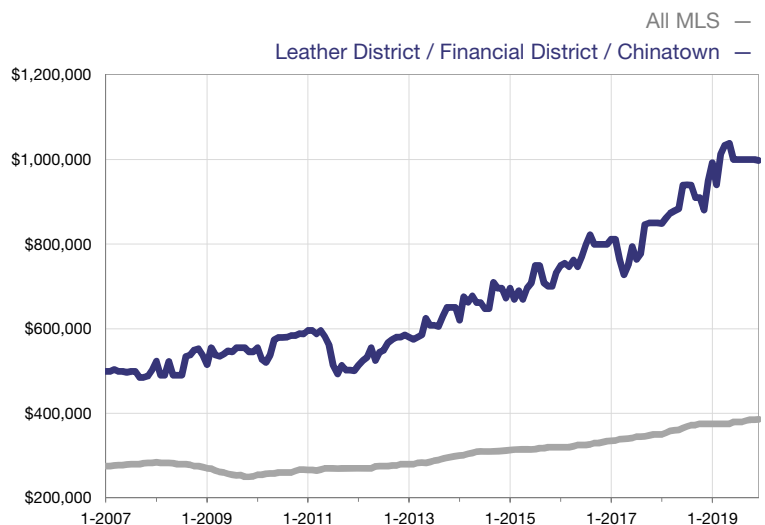
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

