

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

West Boylston

Single-Family Properties

Key Metrics	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	8	6	- 25.0%	88	80	- 9.1%
Closed Sales	8	8	0.0%	92	77	- 16.3%
Median Sales Price*	\$355,000	\$391,000	+ 10.1%	\$333,000	\$315,000	- 5.4%
Inventory of Homes for Sale	11	8	- 27.3%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--
Cumulative Days on Market Until Sale	59	29	- 50.8%	50	50	0.0%
Percent of Original List Price Received*	97.6%	100.2%	+ 2.7%	98.0%	98.1%	+ 0.1%
New Listings	5	1	- 80.0%	113	96	- 15.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

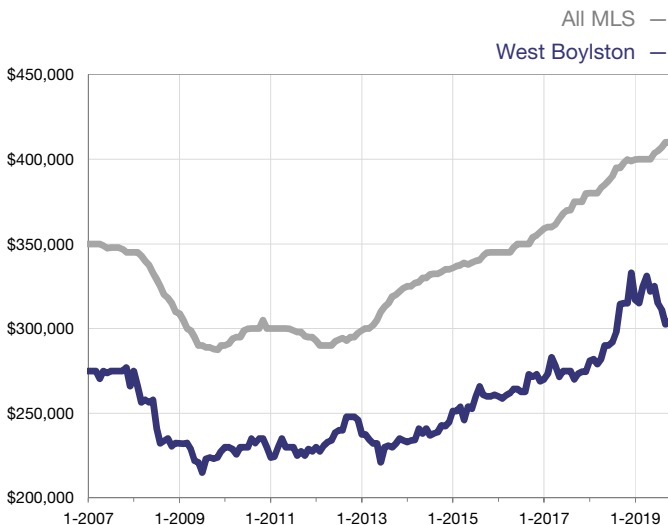
Condominium Properties

Key Metrics	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	0	- 100.0%	41	20	- 51.2%
Closed Sales	1	1	0.0%	39	24	- 38.5%
Median Sales Price*	\$299,900	\$280,000	- 6.6%	\$290,000	\$269,950	- 6.9%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	93	101	+ 8.6%	45	68	+ 51.1%
Percent of Original List Price Received*	100.0%	94.9%	- 5.1%	99.0%	98.9%	- 0.1%
New Listings	0	1	--	49	21	- 57.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

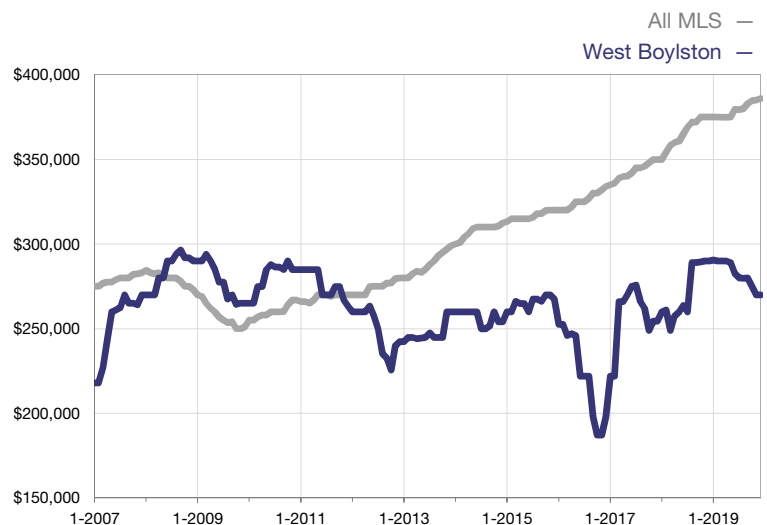
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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