

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Carlisle

Single-Family Properties

Key Metrics	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	11	8	- 27.3%	53	48	- 9.4%
Closed Sales	12	7	- 41.7%	42	34	- 19.0%
Median Sales Price*	\$919,500	\$1,322,688	+ 43.8%	\$899,500	\$932,500	+ 3.7%
Inventory of Homes for Sale	33	17	- 48.5%	--	--	--
Months Supply of Inventory	4.8	3.0	- 37.5%	--	--	--
Cumulative Days on Market Until Sale	44	71	+ 61.4%	72	83	+ 15.3%
Percent of Original List Price Received*	99.2%	96.8%	- 2.4%	98.7%	94.6%	- 4.2%
New Listings	16	10	- 37.5%	81	54	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

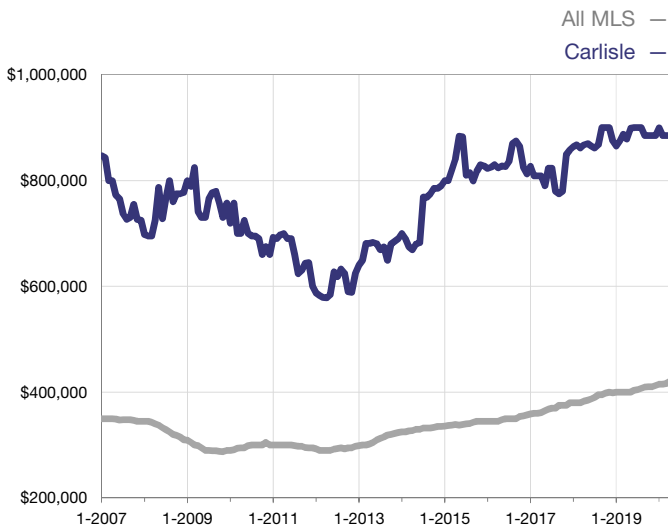
Condominium Properties

Key Metrics	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	0	1	--	3	4	+ 33.3%
Closed Sales	1	0	- 100.0%	7	1	- 85.7%
Median Sales Price*	\$978,245	\$0	- 100.0%	\$973,907	\$859,000	- 11.8%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	2.3	0.8	- 65.2%	--	--	--
Cumulative Days on Market Until Sale	46	0	- 100.0%	29	102	+ 251.7%
Percent of Original List Price Received*	104.1%	0.0%	- 100.0%	104.1%	100.0%	- 3.9%
New Listings	0	0	--	5	1	- 80.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

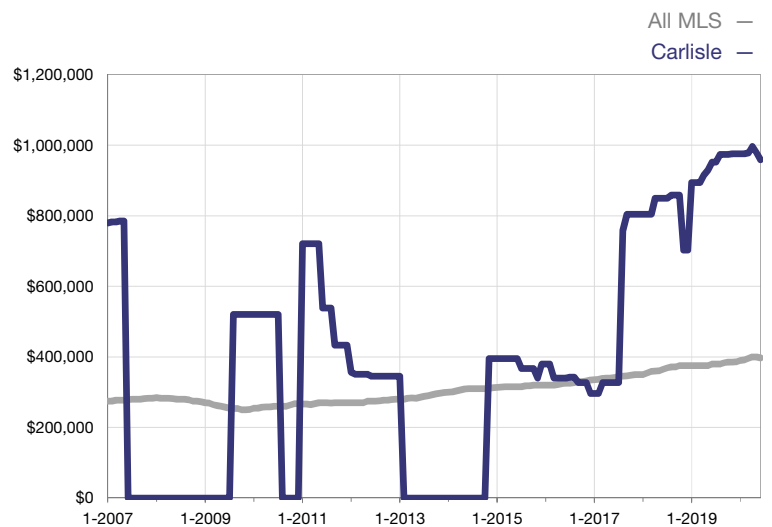
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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