

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	6	6	0.0%	19	24	+ 26.3%
Closed Sales	3	5	+ 66.7%	12	17	+ 41.7%
Median Sales Price*	\$203,315	\$343,350	+ 68.9%	\$256,500	\$248,750	- 3.0%
Inventory of Homes for Sale	21	10	- 52.4%	--	--	--
Months Supply of Inventory	8.1	2.8	- 65.4%	--	--	--
Cumulative Days on Market Until Sale	24	87	+ 262.5%	25	64	+ 156.0%
Percent of Original List Price Received*	86.8%	96.5%	+ 11.2%	95.2%	94.7%	- 0.5%
New Listings	7	5	- 28.6%	36	23	- 36.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

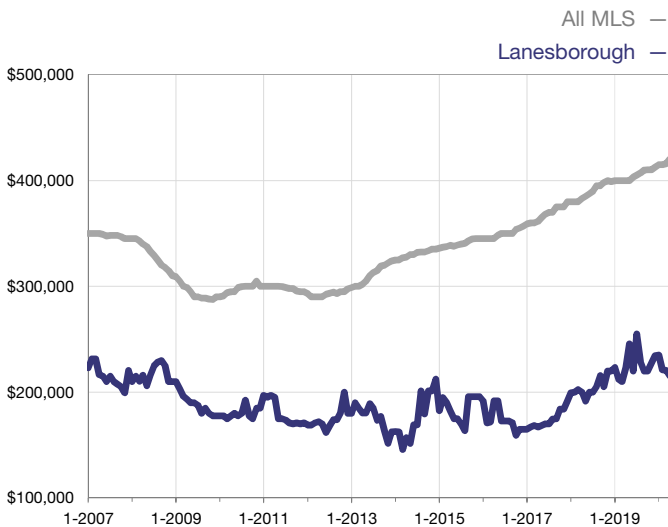
Condominium Properties

Key Metrics	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	1	1	0.0%	5	1	- 80.0%
Closed Sales	0	0	--	2	1	- 50.0%
Median Sales Price*	\$0	\$0	--	\$73,500	\$70,000	- 4.8%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	72	72	0.0%
Percent of Original List Price Received*	0.0%	0.0%	--	87.9%	93.3%	+ 6.1%
New Listings	0	0	--	2	3	+ 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

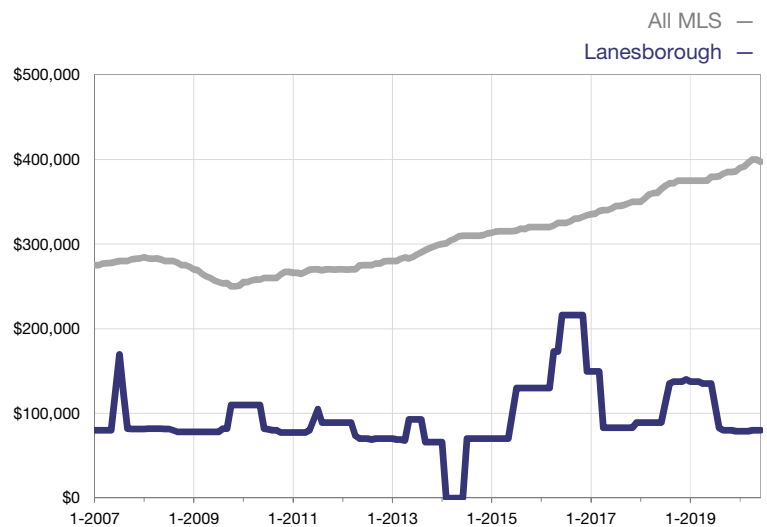
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.