

# Local Market Update – July 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hancock

### Single-Family Properties

Key Metrics	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	0	0	--	2	3	+ 50.0%
Closed Sales	1	0	- 100.0%	2	2	0.0%
Median Sales Price*	\$269,000	\$0	- 100.0%	\$244,500	\$397,500	+ 62.6%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	4.5	1.7	- 62.2%	--	--	--
Cumulative Days on Market Until Sale	7	0	- 100.0%	5	6	+ 20.0%
Percent of Original List Price Received*	101.5%	0.0%	- 100.0%	99.7%	99.7%	0.0%
New Listings	2	2	0.0%	6	5	- 16.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

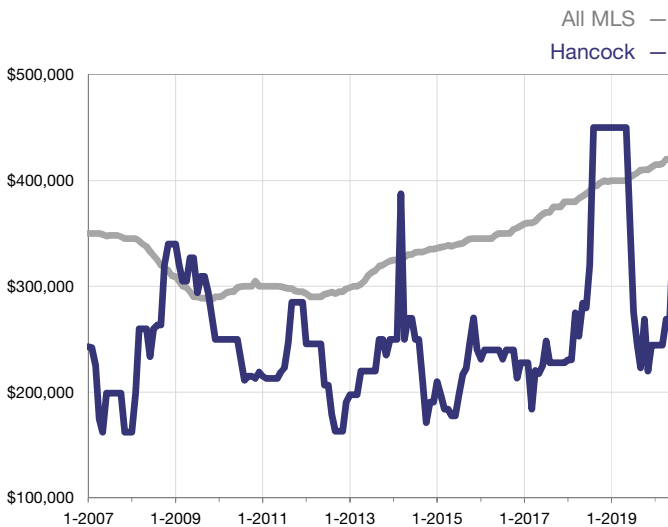
### Condominium Properties

Key Metrics	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	3	4	+ 33.3%	9	11	+ 22.2%
Closed Sales	0	0	--	6	5	- 16.7%
Median Sales Price*	\$0	\$0	--	\$165,000	\$138,500	- 16.1%
Inventory of Homes for Sale	31	25	- 19.4%	--	--	--
Months Supply of Inventory	25.4	14.1	- 44.5%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	188	179	- 4.8%
Percent of Original List Price Received*	0.0%	0.0%	--	88.2%	89.9%	+ 1.9%
New Listings	1	1	0.0%	20	22	+ 10.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

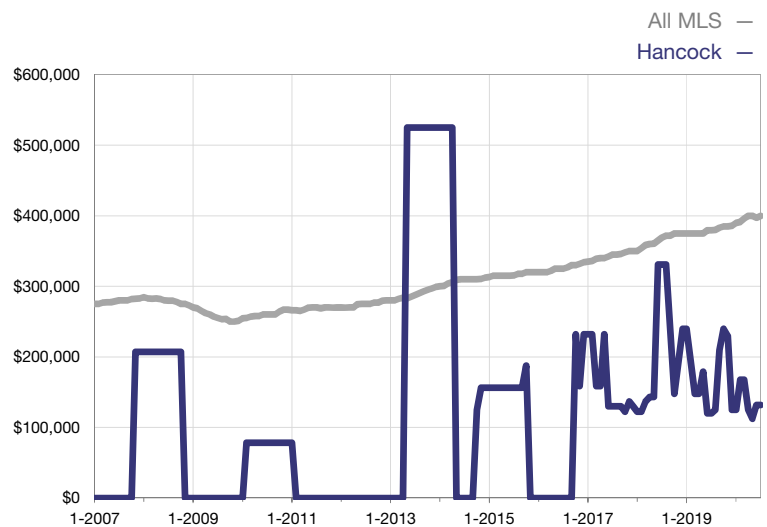
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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