## **Salisbury**

Single-Family Properties	November			Year to Date		
Key Metrics	2019	2020	+/-	2019	2020	+/-
Pending Sales	5	9	+ 80.0%	62	69	+ 11.3%
Closed Sales	3	11	+ 266.7%	61	69	+ 13.1%
Median Sales Price*	\$400,000	\$452,000	+ 13.0%	\$378,000	\$434,900	+ 15.1%
Inventory of Homes for Sale	13	14	+ 7.7%			
Months Supply of Inventory	2.4	2.3	- 4.2%			
Cumulative Days on Market Until Sale	56	27	- 51.8%	46	54	+ 17.4%
Percent of Original List Price Received*	93.2%	101.3%	+ 8.7%	96.5%	97.6%	+ 1.1%
New Listings	6	10	+ 66.7%	81	92	+ 13.6%

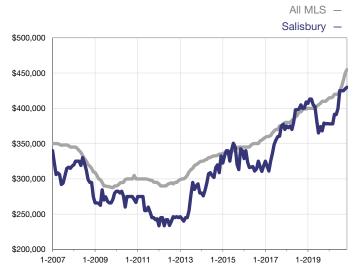
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		November			Year to Date		
Key Metrics	2019	2020	+/-	2019	2020	+/-	
Pending Sales	7	3	- 57.1%	52	67	+ 28.8%	
Closed Sales	1	7	+ 600.0%	51	68	+ 33.3%	
Median Sales Price*	\$295,000	\$442,500	+ 50.0%	\$365,000	\$393,500	+ 7.8%	
Inventory of Homes for Sale	13	9	- 30.8%				
Months Supply of Inventory	2.7	1.5	- 44.4%				
Cumulative Days on Market Until Sale	56	63	+ 12.5%	73	56	- 23.3%	
Percent of Original List Price Received*	92.3%	97.9%	+ 6.1%	98.3%	98.3%	0.0%	
New Listings	6	0	- 100.0%	72	78	+ 8.3%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation

