

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hadley

Single-Family Properties

Key Metrics	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	2	2	0.0%	30	52	+ 73.3%
Closed Sales	0	4	--	28	53	+ 89.3%
Median Sales Price*	\$0	\$549,250	--	\$395,000	\$466,000	+ 18.0%
Inventory of Homes for Sale	18	10	- 44.4%	--	--	--
Months Supply of Inventory	5.7	2.0	- 64.9%	--	--	--
Cumulative Days on Market Until Sale	0	17	--	78	62	- 20.5%
Percent of Original List Price Received*	0.0%	103.6%	--	96.3%	99.1%	+ 2.9%
New Listings	5	3	- 40.0%	48	63	+ 31.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

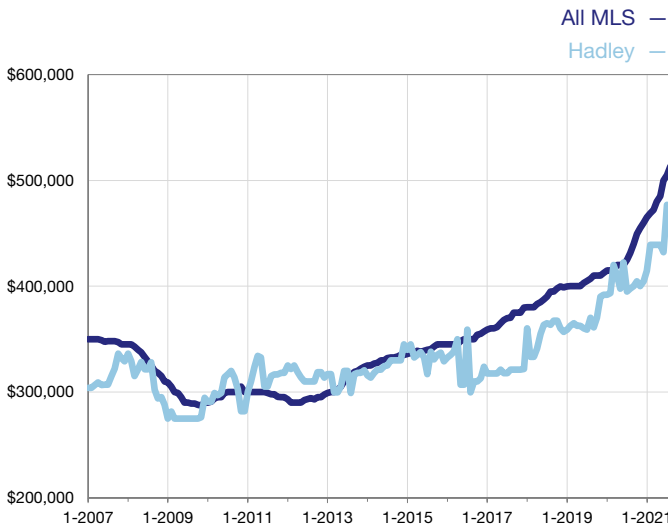
Condominium Properties

Key Metrics	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

