

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	7	5	- 28.6%	53	53	0.0%
Closed Sales	5	5	0.0%	50	47	- 6.0%
Median Sales Price*	\$1,675,000	\$2,000,000	+ 19.4%	\$1,410,000	\$1,455,000	+ 3.2%
Inventory of Homes for Sale	14	4	- 71.4%	--	--	--
Months Supply of Inventory	3.0	0.8	- 73.3%	--	--	--
Cumulative Days on Market Until Sale	121	53	- 56.2%	126	61	- 51.6%
Percent of Original List Price Received*	97.9%	101.9%	+ 4.1%	95.9%	103.4%	+ 7.8%
New Listings	6	2	- 66.7%	64	57	- 10.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

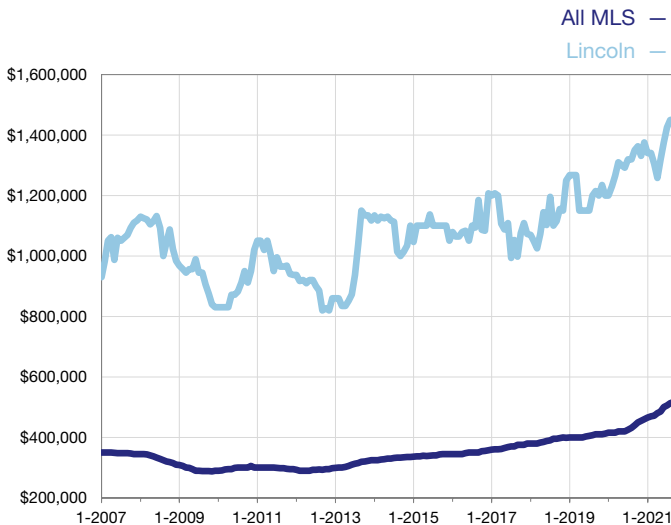
Condominium Properties

Key Metrics	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	3	3	0.0%	13	23	+ 76.9%
Closed Sales	0	2	--	12	20	+ 66.7%
Median Sales Price*	\$0	\$515,000	--	\$524,250	\$530,000	+ 1.1%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	4.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	19	--	75	44	- 41.3%
Percent of Original List Price Received*	0.0%	108.7%	--	97.0%	102.2%	+ 5.4%
New Listings	2	2	0.0%	21	22	+ 4.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

