

# Local Market Update – December 2021

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## Monson

### Single-Family Properties

| Key Metrics                              | December  |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2020      | 2021             | + / -    | 2020         | 2021             | + / -   |
| Pending Sales                            | 4         | 5                | + 25.0%  | 82           | 104              | + 26.8% |
| Closed Sales                             | 8         | 16               | + 100.0% | 78           | 103              | + 32.1% |
| Median Sales Price*                      | \$291,750 | <b>\$245,750</b> | - 15.8%  | \$274,500    | <b>\$300,000</b> | + 9.3%  |
| Inventory of Homes for Sale              | 13        | 3                | - 76.9%  | --           | --               | --      |
| Months Supply of Inventory               | 2.0       | 0.3              | - 85.0%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 42        | 34               | - 19.0%  | 58           | 35               | - 39.7% |
| Percent of Original List Price Received* | 96.4%     | <b>98.6%</b>     | + 2.3%   | 97.2%        | <b>101.1%</b>    | + 4.0%  |
| New Listings                             | 5         | 3                | - 40.0%  | 86           | 108              | + 25.6% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

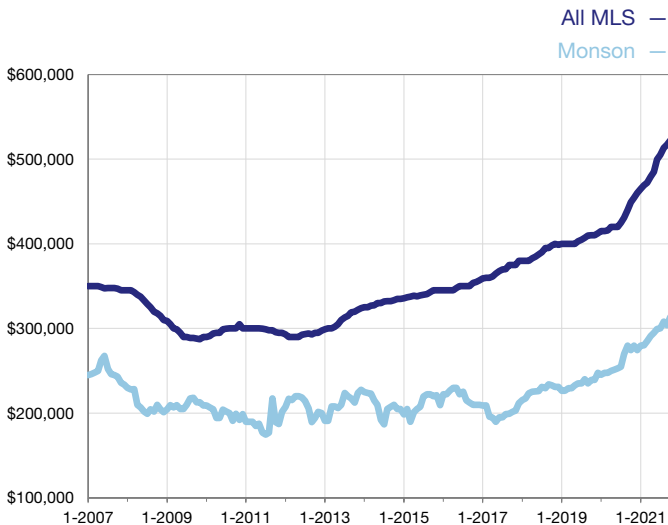
### Condominium Properties

| Key Metrics                              | December  |                  |         | Year to Date |                  |          |
|--|-----------|------------------|---------|--------------|------------------|----------|
|  | 2020      | 2021             | + / -   | 2020         | 2021             | + / -    |
| Pending Sales                            | 0         | 0                | --      | 4            | 5                | + 25.0%  |
| Closed Sales                             | 1         | 1                | 0.0%    | 4            | 5                | + 25.0%  |
| Median Sales Price*                      | \$184,000 | <b>\$186,000</b> | + 1.1%  | \$191,000    | <b>\$214,900</b> | + 12.5%  |
| Inventory of Homes for Sale              | 0         | 1                | --      | --           | --               | --       |
| Months Supply of Inventory               | 0.0       | 1.0              | --      | --           | --               | --       |
| Cumulative Days on Market Until Sale     | 164       | 68               | - 58.5% | 103          | 27               | - 73.8%  |
| Percent of Original List Price Received* | 94.4%     | <b>93.2%</b>     | - 1.3%  | 97.5%        | <b>98.7%</b>     | + 1.2%   |
| New Listings                             | 0         | 1                | --      | 3            | 6                | + 100.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

