

Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hanson

Single-Family Properties

Key Metrics	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	12	5	- 58.3%	38	21	- 44.7%
Closed Sales	7	6	- 14.3%	36	18	- 50.0%
Median Sales Price*	\$485,000	\$575,000	+ 18.6%	\$480,000	\$457,000	- 4.8%
Inventory of Homes for Sale	7	3	- 57.1%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	17	14	- 17.6%	28	23	- 17.9%
Percent of Original List Price Received*	108.1%	107.4%	- 0.6%	103.5%	103.7%	+ 0.2%
New Listings	12	6	- 50.0%	44	24	- 45.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

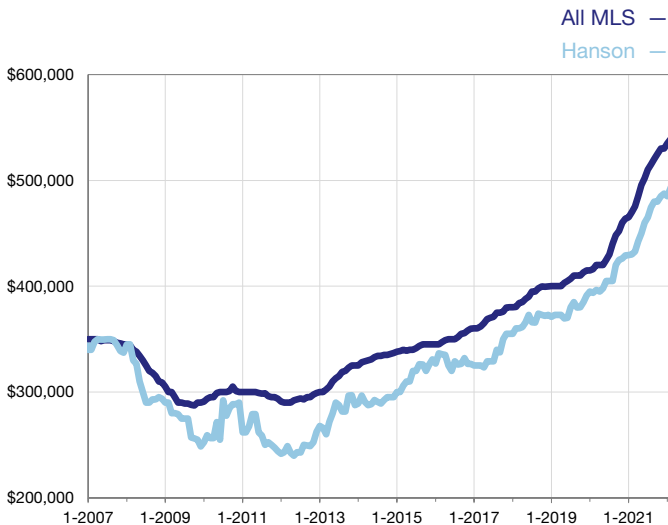
Condominium Properties

Key Metrics	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	3	5	+ 66.7%	7	12	+ 71.4%
Closed Sales	2	2	0.0%	3	6	+ 100.0%
Median Sales Price*	\$435,224	\$517,550	+ 18.9%	\$429,900	\$524,500	+ 22.0%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.3	1.3	+ 333.3%	--	--	--
Cumulative Days on Market Until Sale	0	14	--	7	16	+ 128.6%
Percent of Original List Price Received*	100.0%	107.9%	+ 7.9%	102.1%	103.8%	+ 1.7%
New Listings	3	6	+ 100.0%	8	16	+ 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

