

Local Market Update – May 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Weston

Single-Family Properties

Key Metrics	May			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	24	28	+ 16.7%	89	71	- 20.2%
Closed Sales	13	12	- 7.7%	56	45	- 19.6%
Median Sales Price*	\$2,825,000	\$2,525,000	- 10.6%	\$2,200,000	\$2,500,000	+ 13.6%
Inventory of Homes for Sale	36	34	- 5.6%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--
Cumulative Days on Market Until Sale	73	22	- 69.9%	98	56	- 42.9%
Percent of Original List Price Received*	100.3%	108.0%	+ 7.7%	96.5%	104.3%	+ 8.1%
New Listings	26	28	+ 7.7%	108	100	- 7.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

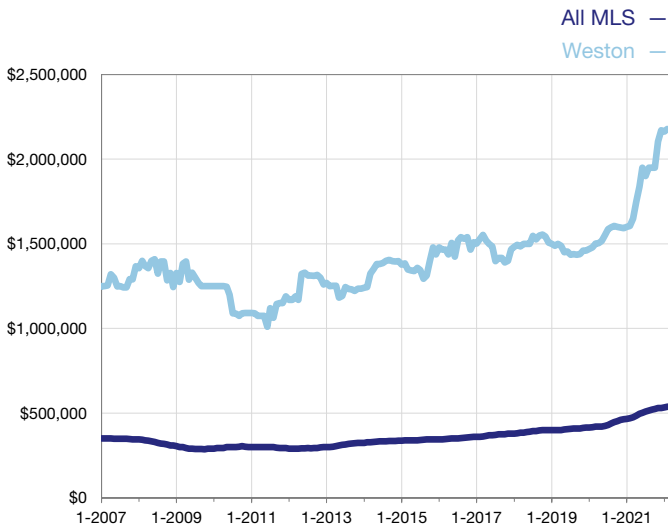
Condominium Properties

Key Metrics	May			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	2	+ 100.0%	6	8	+ 33.3%
Closed Sales	2	1	- 50.0%	7	2	- 71.4%
Median Sales Price*	\$838,000	\$1,100,000	+ 31.3%	\$600,000	\$803,000	+ 33.8%
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	1.1	2.1	+ 90.9%	--	--	--
Cumulative Days on Market Until Sale	37	21	- 43.2%	46	22	- 52.2%
Percent of Original List Price Received*	98.9%	110.0%	+ 11.2%	96.7%	108.9%	+ 12.6%
New Listings	1	5	+ 400.0%	7	14	+ 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

