

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hanson

Single-Family Properties

Key Metrics	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	7	9	+ 28.6%	77	60	- 22.1%
Closed Sales	3	7	+ 133.3%	81	56	- 30.9%
Median Sales Price*	\$485,000	\$520,000	+ 7.2%	\$487,500	\$532,500	+ 9.2%
Inventory of Homes for Sale	13	11	- 15.4%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--
Cumulative Days on Market Until Sale	16	30	+ 87.5%	23	28	+ 21.7%
Percent of Original List Price Received*	106.7%	98.9%	- 7.3%	104.4%	102.9%	- 1.4%
New Listings	9	11	+ 22.2%	93	71	- 23.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

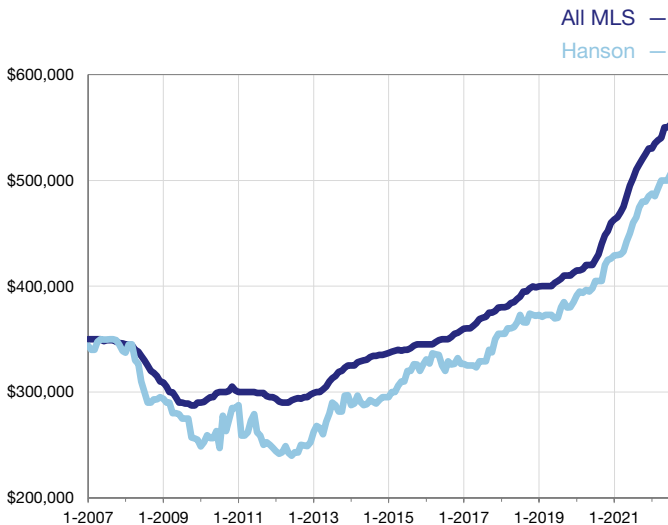
Condominium Properties

Key Metrics	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	4	+ 300.0%	18	22	+ 22.2%
Closed Sales	5	0	- 100.0%	17	19	+ 11.8%
Median Sales Price*	\$355,000	\$0	- 100.0%	\$449,900	\$500,000	+ 11.1%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	35	0	- 100.0%	24	20	- 16.7%
Percent of Original List Price Received*	100.4%	0.0%	- 100.0%	101.6%	103.6%	+ 2.0%
New Listings	1	5	+ 400.0%	20	27	+ 35.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

