Local Market Update – December 2022 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

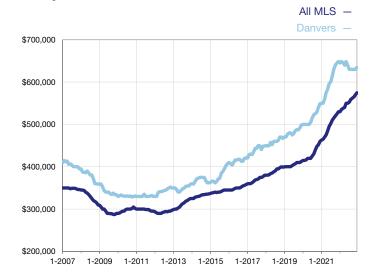
Danvers

| Single-Family Properties | December | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| Key Metrics | 2021 | 2022 | +/- | 2021 | 2022 | +/- |
| Pending Sales | 15 | 12 | - 20.0% | 224 | 197 | - 12.1% |
| Closed Sales | 24 | 18 | - 25.0% | 232 | 203 | - 12.5% |
| Median Sales Price* | \$625,000 | \$665,000 | + 6.4% | \$648,596 | \$635,000 | - 2.1% |
| Inventory of Homes for Sale | 5 | 10 | + 100.0% | | | |
| Months Supply of Inventory | 0.3 | 0.6 | + 100.0% | | | |
| Cumulative Days on Market Until Sale | 26 | 27 | + 3.8% | 22 | 25 | + 13.6% |
| Percent of Original List Price Received* | 97.5% | 100.7% | + 3.3% | 103.8% | 102.9% | - 0.9% |
| New Listings | 6 | 8 | + 33.3% | 248 | 236 | - 4.8% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | | December | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|--------------|---------|--|
| Key Metrics | 2021 | 2022 | +/- | 2021 | 2022 | +/- | |
| Pending Sales | 5 | 3 | - 40.0% | 102 | 95 | - 6.9% | |
| Closed Sales | 8 | 6 | - 25.0% | 105 | 98 | - 6.7% | |
| Median Sales Price* | \$420,000 | \$454,500 | + 8.2% | \$420,000 | \$450,000 | + 7.1% | |
| Inventory of Homes for Sale | 2 | 5 | + 150.0% | | | | |
| Months Supply of Inventory | 0.2 | 0.6 | + 200.0% | | | | |
| Cumulative Days on Market Until Sale | 18 | 27 | + 50.0% | 23 | 28 | + 21.7% | |
| Percent of Original List Price Received* | 103.7% | 98.9% | - 4.6% | 101.9% | 101.6% | - 0.3% | |
| New Listings | 3 | 4 | + 33.3% | 104 | 107 | + 2.9% | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family Properties Rolling 12-Month Calculation

Median Sales Price - Condominium Properties Rolling 12-Month Calculation

All MLS -Danvers \$500,000 \$450,000 \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 1-2007 1-2015 1-2021 1-2009 1-2011 1-2013 1-2017 1-2019

